



University of Tennessee System

HR, IT & Procurement Roadmap | Final Deliverable

October 4, 2019

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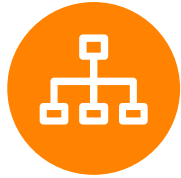
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Project Summary



- Moving forward from the findings of the President’s Task Force on Administrative Effectiveness, the University of Tennessee sought to **pursue best-practice operating model frameworks** for the **Human Resources, Information Technology, and Procurement** functions.
- The **objectives** of this next phase included:
 - To draft initial **operating model frameworks**, inspired by industry best-practice and informed by the outputs of the previous engagement
 - To develop a **business case** for the new operating models
 - To solicit perspectives from the Board of Trustees, System-level leadership, and campus leaders across the three functions to inform the operating model development process
- As part of this effort, **29 stakeholders** representing the Board of Trustees, system leadership and campus-level functional leaders were interviewed.

Operating Model Frameworks & Components



Future State Operating Model Frameworks

Operating model components are intended to outline sufficient information to enable the distributed leadership of the campuses to understand the future state, and build out the detailed content. The wireframe operating model outlines the core features of the future state organization but leaves room for campus and institute input on some details.

Operating Model Components

Services Provision

Services provided through operating model structures

Service Model

Framework for service provision

Organizational Roles

High-level leadership role to support operating model structures

Organizational Structure

High-level reporting structure for operating model leadership

Governance Model

Structures to facilitate collaboration, accountability, and decision-making within the operating model

Implementation Roadmap

High-level timeline of implementation activities

Key Themes and Observations

There were several key themes that emerged throughout the project that have informed the operating model framework development process and will be equally important moving forward.



Decentralization, Duplication, and Underinvestment

- Functions are largely decentralized, duplicative, and overlapping across the campuses, institutes, and system administration.
- Campuses/institutes rely on in-house resources, technology, and processes to support their operations with limited coordination; there has been long term underinvestment in Central structures and resource levels vary across the system.



Dependency on "Heroes" not Process

- Work is dependent upon the efforts of individuals without sufficient support from clear and consistent processes
- Coordination across the campuses and institutes is personality and relationship-driven rather than established in through governance or formal structures



Insufficient University-level Governance and Oversight

- Some formal governance structures exist at the system level, but the current models often do not provide effective guidance and shared decision-making
- It is difficult for campuses/institutes to coordinate on shared investments and priorities



Generalist Staff Model and Limited Training Creates Skill Gaps

- Many staff occupy "generalist" roles within their functions
- Staff may not have the needed expertise or may only perform a process infrequently, potentially increasing errors or reliance on others
- There is insufficient training and support for staff to do their work in the most strategic and effective manner, in alignment with leading practices

Key Themes and Observations (cont'd)

There were several key themes that emerged throughout the project that have informed the operating model framework development process and will be equally important moving forward.



Legacy of Failed Coordination and Centralization Efforts

- Previous attempts to centralize or better coordinate functions were poorly implemented and have led to skepticism among the campuses and institutes
- Both large and small campuses and institutes believe their interests will not be served under a more consolidated organization



Lack of Performance Metrics and Continuous Improvement

- Performance metrics such as service levels, accuracy/error rates, and staffing ratios are not consistently collected, tracked, and reported
- Leadership may lack visibility into operational performance, especially in comparison to other departments/campuses/institutes
- Continuous improvement programs are not in place



Inconsistent Levels of Service Across Units

- Availability and quality of service may vary depending on factors such as campus/institute size, resources, organization structure, and culture
- Differing levels of service may affect community satisfaction and also may place greater administrative burdens on stakeholders
- Skillsets may vary across campuses/institutes due to differing investments in resources and training and the regional talent market



Risks and Non-Compliance

- Due to variations in processes, the System may be at risk for non-compliance with external policies, laws, rules, and regulations
- Variability of resources across the system could result in insufficient dedication to mitigating key risks, potentially creating exposure for the entire system

Potential Benefits of Transformation

By further defining and ultimately implementing the wireframe operating models, the University of Tennessee will position itself accomplish the following:

Rationalize and Invest in Technology

- Rationalize reduction of duplicative applications to reduce support costs and improve data sharing
- Invest in modern technologies for core platforms and applications

Enhance University Governance

- Enhance existing or create new governance structures for each function
- Empower governance structures to make decisions and set priorities
- Establish stronger forums or communities of practice for knowledge sharing, best practices, and coordination

Further Invest in University of Tennessee Staff

- Enhance existing and create new training and development programs for staff to better support faculty and students
- Create clear paths for career development and growth within Units and across campus
- Find new ways to attract and retain talented staff

Define Services, Roles & Responsibilities

- Establish clear roles and responsibilities between campuses and the system
- Define responsibilities at the staff level to ensure the right people are performing the right activities

Consolidate Transactional Processes

- Explore ways to standardize high-volume, non-specialized administrative transactions across the system
- Reduce the time campus staff spend on transaction processing to allow them to focus on more mission-critical support for faculty and students

Better Measure Performance

- Define service levels and performance metrics within each function to measure performance
- Increase visibility on operational performance to both campus and system leadership

Future-State Operating Model Frameworks

HR, IT, & Procurement

Human Resources

Operating Model Framework

Wireframe Operating Model | **Human Resources**

University of Tennessee System High Impact Operating Model

Operating Model Components

- A. Service Model
- B. Service Provision
- C. Organizational Roles
- D. Organizational Structure
- E. Governance Model
- F. Implementation Timeline

Wireframe Operating Model | **Human Resources**

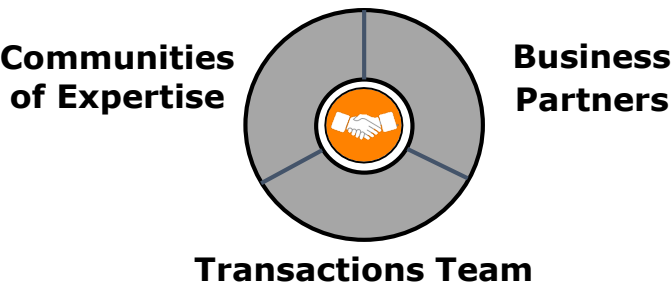
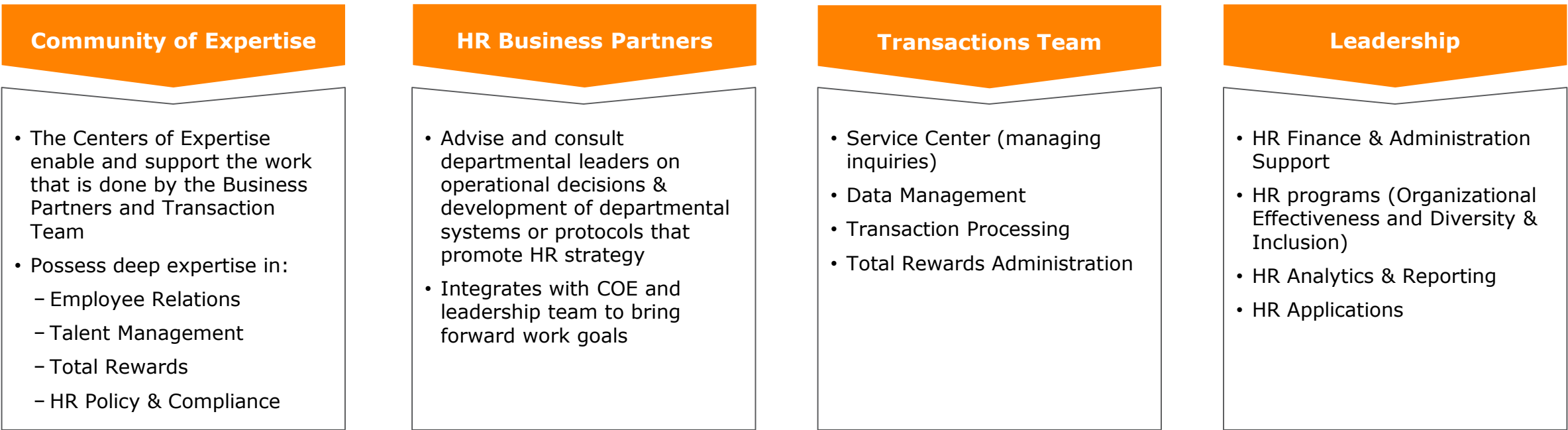
A. Service Model

Service Model Components	Defined
Community of Expertise	One collective organization that serves the entire system. Areas of expertise include: <ul style="list-style-type: none">• Employee Relations• Talent Management• Total Rewards• HR Policy & Compliance
Business Partners	Each campus and institute has an HRO and staff of HR Business Partners commensurate with the number of employees.
Transactions Team	One transaction team is established to serve the entire system, handling non-strategic processes and data management.
Human Resources Strategy and Leadership	The Chief Human Resources Officer leads a small organization to define system strategy, policy development, and analytics.

Wireframe Operating Model | **Human Resources**

B. Service Provision

List of Key Services and Processes Provided by Each Entity



Wireframe Operating Model | **Human Resources**

B. Service Provision

Four Areas of HR Expertise Possessed by the COE*

Employee Relations

- Coaching & Counseling
- Performance Management
- Counseling
- Grievance/Dispute Management
- Workplace Investigations
- Administration
- Consulting

Total Rewards

- Design and Compliance
- Benefits
- Compensation
- Work Absence Management
- Wellness

Talent Management

- Talent Acquisition
- Talent and Workforce Management and Administration

HR Policy & Compliance

- Program & Process Oversight
- Regulatory Administration
- Policy Administration

* The Communities of Expertise enable and support the work that is done by the HR Business Partners and Transactions Team.

Wireframe Operating Model | **Human Resources**

C. Organizational Roles

Key Role	Entity	Description
Chief Human Resources Officer (CHRO)	Leadership	Drive institutional HR strategy and planning; manage senior HR leaders including COE directors, Operations Center Director, and Campus/Institute HROs
CHRO Executive Assistant	Leadership	Serve as deputy to CHRO; lead strategy and planning initiatives; develop and drive analytics strategy
Campus HROs	Leadership Campus/Institute	Lead HR in each Campus/Institute; liaise with CHRO and CHRO Executive Assistant on system strategy and planning; lead and manage Campus/Institute HR Business Partners

Wireframe Operating Model | **Human Resources**

C. Organizational Roles

Key Role	Entity	Description
Employee Relations Director	Community of Expertise	Develop and drive system Employee Relations strategy and execution; manage COE staff supporting Employee Relations activity; provide direction to Transactions Team on relevant activity; liaise with HROs/HR business partners on relevant issues
Talent Management Director	Community of Expertise	Develop and drive system Talent Management strategy and execution; manage COE staff supporting Talent Management activity; provide direction to Transactions Team on relevant activity; liaise with HROs/HR business partners on relevant issues
Total Rewards Director	Community of Expertise	Develop and drive system Total Rewards strategy and execution; manage COE staff supporting Total Rewards activity; provide direction to Transactions Team on relevant activity; liaise with HROs/HR business partners on relevant issues
HR Policy & Compliance Director	Community of Expertise	Develop and drive system HR Policy & Compliance strategy and execution; manage COE staff supporting HR Policy & Compliance activity; provide direction to Transactions Team on relevant activity; liaise with HROs/HR business partners on relevant issues

Wireframe Operating Model | **Human Resources**

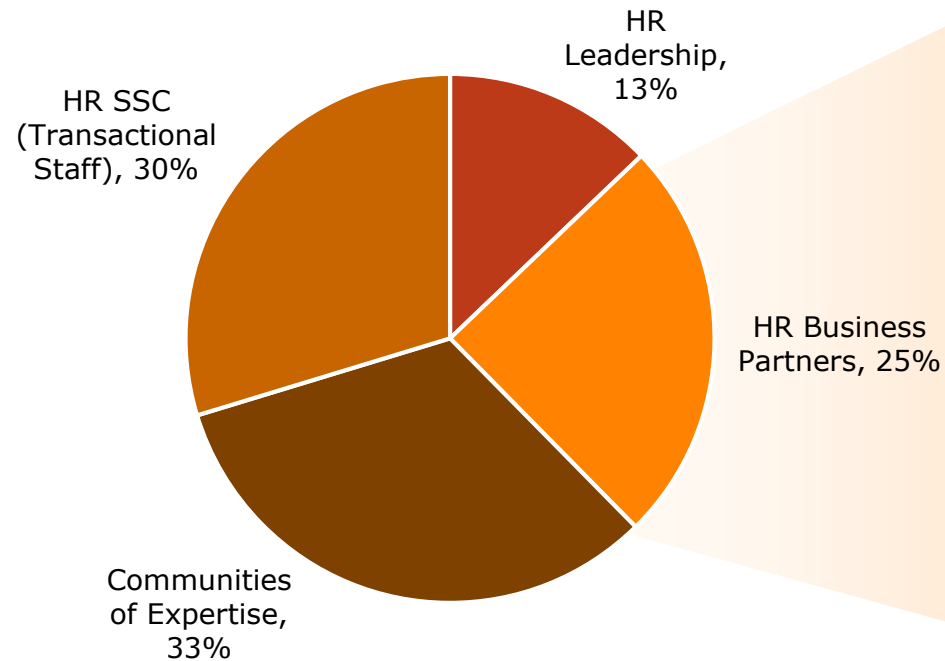
C. Organizational Roles

Key Role	Entity	Description
HR Business Partner	Campus/Institute	Partner with HROs in analyzing, interpreting, and forecasting workforce trends for department(s) and identify and monitor key HR metrics (vacancy and turnover rates, aging demographics, etc.); advise and consult with departmental leaders on operational decisions facilitating the development of departmental systems or protocols that promote HR strategy (talent, engagement, and health & well-being); serve as departmental resource on human resource policies and processes; partner with COEs and Transactions Team on service delivery and program planning
Transaction Team Director	Transaction Team	Lead delivery of services related to employee inquiries (Service Center), Data Management, Transaction processing, and Total Rewards Administration; Manage the Transaction Team members; liaise with HR Business Partners on business needs; liaise with COEs on tiered support delivery

Wireframe Operating Model | **Human Resources**

D. Organizational Structure | Sizing Considerations

HR Staff Distribution Benchmarking (Median, All Industries)



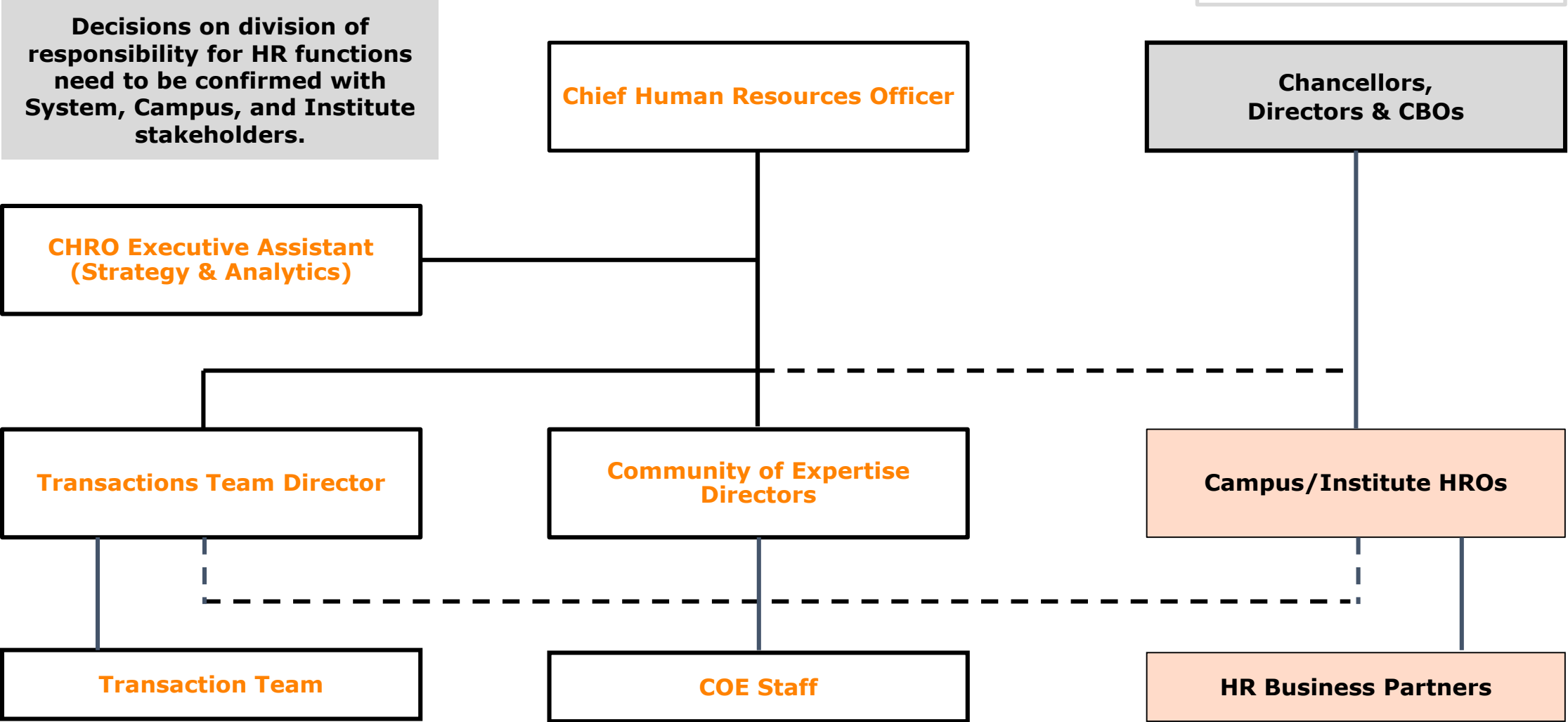
How many Business Partners do we need?

- Employee to HR Business Partner ratios vary widely across HR organizations
- Between 1:200 to 1:400 is considered average across all industries (or between 15-25% of HR FTEs)
- Where the HRBP role is more generalist, the ratio is lower versus organizations which implement a more strategic HRBP role
- Research suggests that the higher ratios are reserved for those organizations that have removed core HR activity from the roles – leaving HRBPs to a role more similar to an internal consultant

- The chart provides directional guidance on the composition of staff across the HR Service Model.
- The exact number of staff will vary by the size of organization and the scoping of service areas.

Wireframe Operating Model | Human Resources

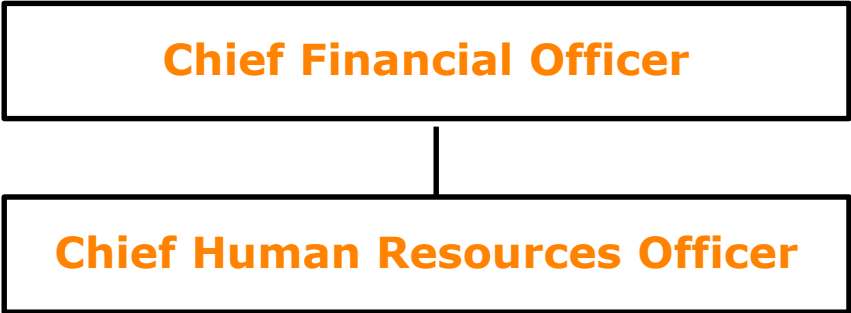
D. Organizational Structure



Wireframe Operating Model | **Human Resources**

D. Organizational Structure

Chief Human Resources Officer

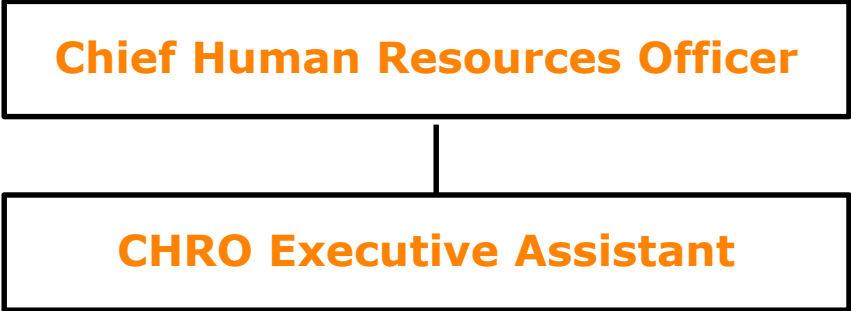


Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: Chief Financial Officer• Indirect: N/A
Geography	<ul style="list-style-type: none">• Knoxville
Accountability	<ul style="list-style-type: none">• Governance Structure• Strategic Plan• Enterprise-Wide Performance Metrics (Strategy and Analytics KPIs)• Central/Local Performance Evaluation

Wireframe Operating Model | **Human Resources**

D. Organizational Structure

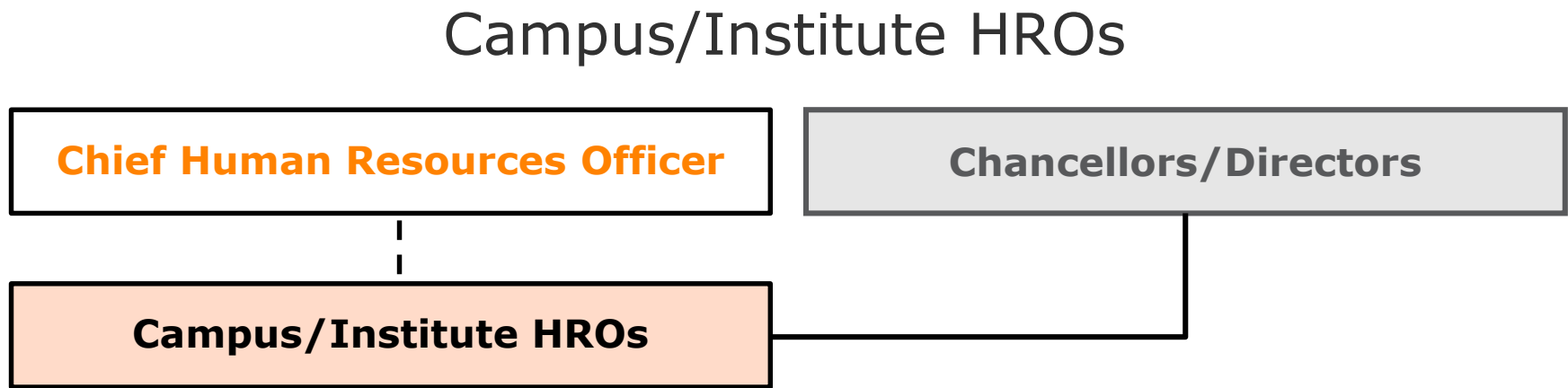
CHRO Executive Assistant



Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: CHRO• Indirect: N/A
Geography	<ul style="list-style-type: none">• Knoxville
Accountability	<ul style="list-style-type: none">• Governance Structure• Strategic Plan• Enterprise-Wide Performance Metrics (Strategy and Analytics KPIs)• Central/Local Performance Evaluation

Wireframe Operating Model | **Human Resources**

D. Organizational Structure

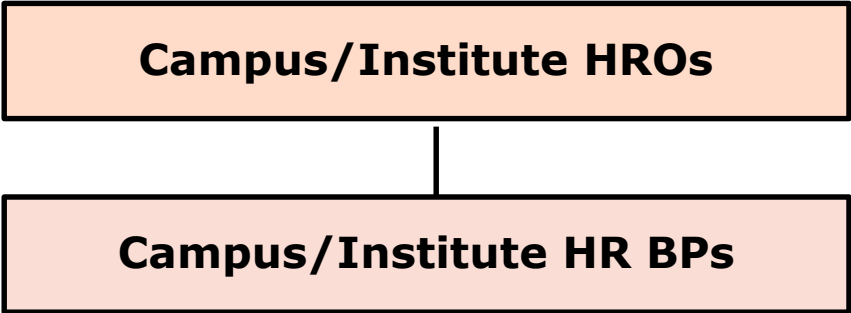


Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: Campus Chancellor/Institute Director• Indirect: CHRO
Geography	<ul style="list-style-type: none">• Assigned Campus/Institute
Accountability	<ul style="list-style-type: none">• Governance Structure• Campus/Institute Performance Metrics (Satisfaction Rates, etc.)• Central/Local Performance Evaluation

Wireframe Operating Model | **Human Resources**

D. Organizational Structure

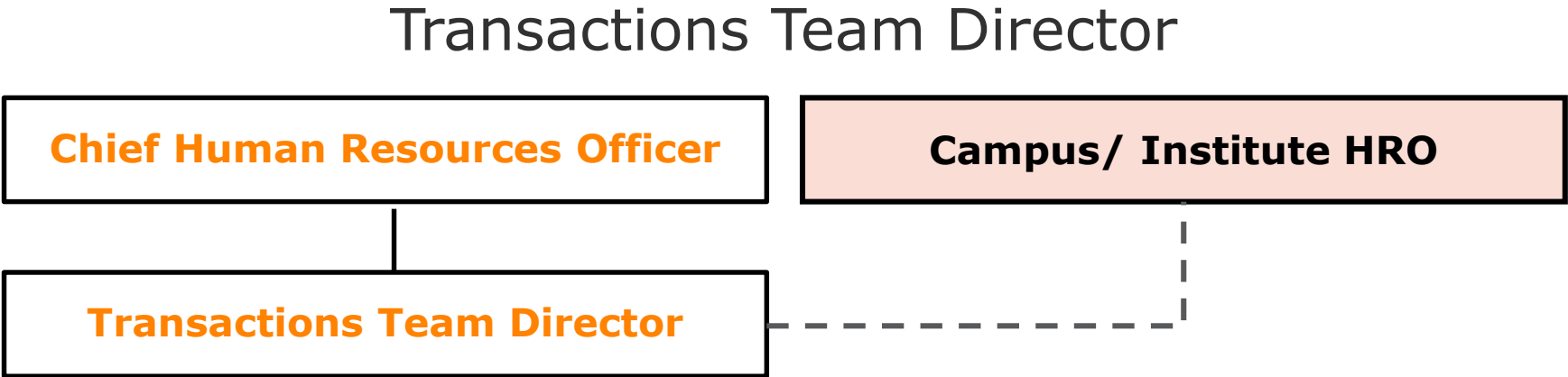
Campus/Institute HR Business Partners



Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: Campus/Institute HRO• Indirect: N/A
Geography	<ul style="list-style-type: none">• Assigned Campus/Institute
Accountability	<ul style="list-style-type: none">• Governance Structure• Campus/Institute Performance Metrics (Satisfaction Rates, etc.)

Wireframe Operating Model | **Human Resources**

D. Organizational Structure

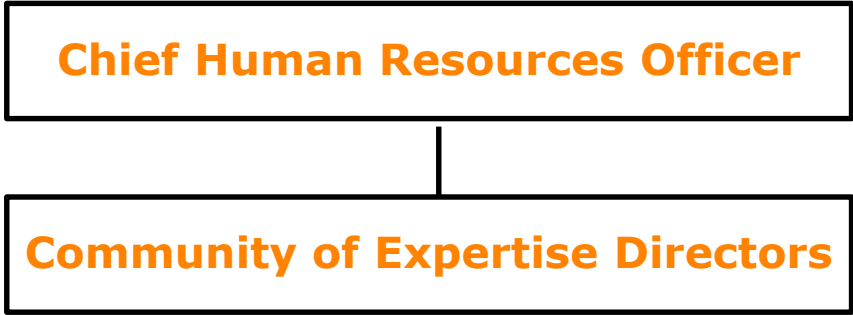


Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: CHRO• Indirect: Campus/Institute HRO
Geography	<ul style="list-style-type: none">• Any
Accountability	<ul style="list-style-type: none">• Governance Structure• Performance Metrics (Satisfaction Rates, Processing Times, etc.)• Central/Local Performance Evaluation

Wireframe Operating Model | **Human Resources**

D. Organizational Structure

Community of Expertise Directors



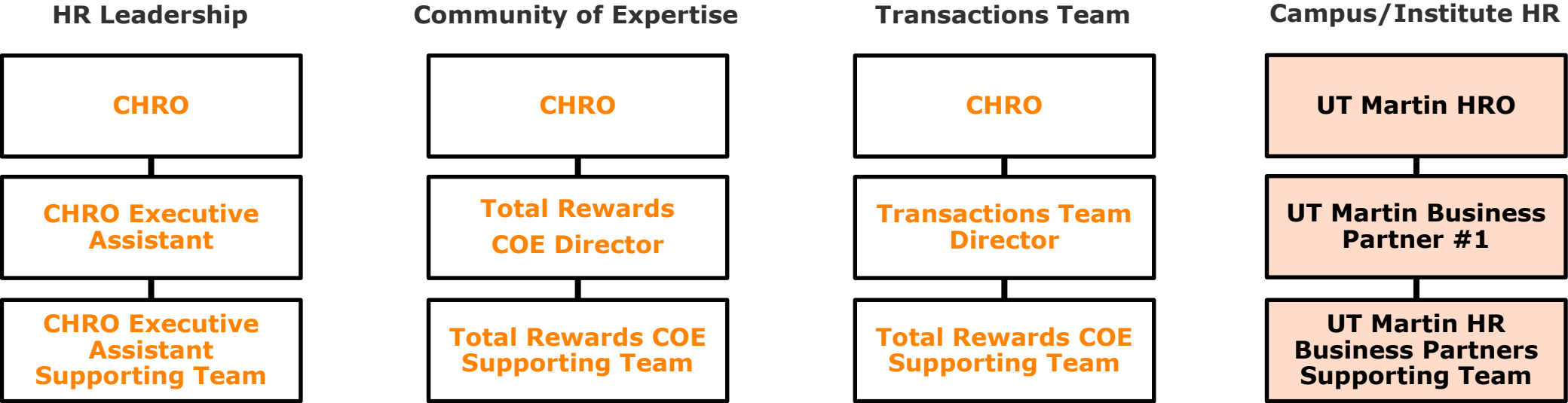
Position Feature	Details
Reporting	<ul style="list-style-type: none">• Direct: CHRO• Indirect: N/A
Geography	<ul style="list-style-type: none">• Any
Accountability	<ul style="list-style-type: none">• Governance Structure• Performance Metrics (SLAs, Satisfaction Rates, etc.)• Central/Local Performance Evaluation

Wireframe Operating Model | Human Resources

D. Organizational Structure

Supporting Teams Organizational Structure

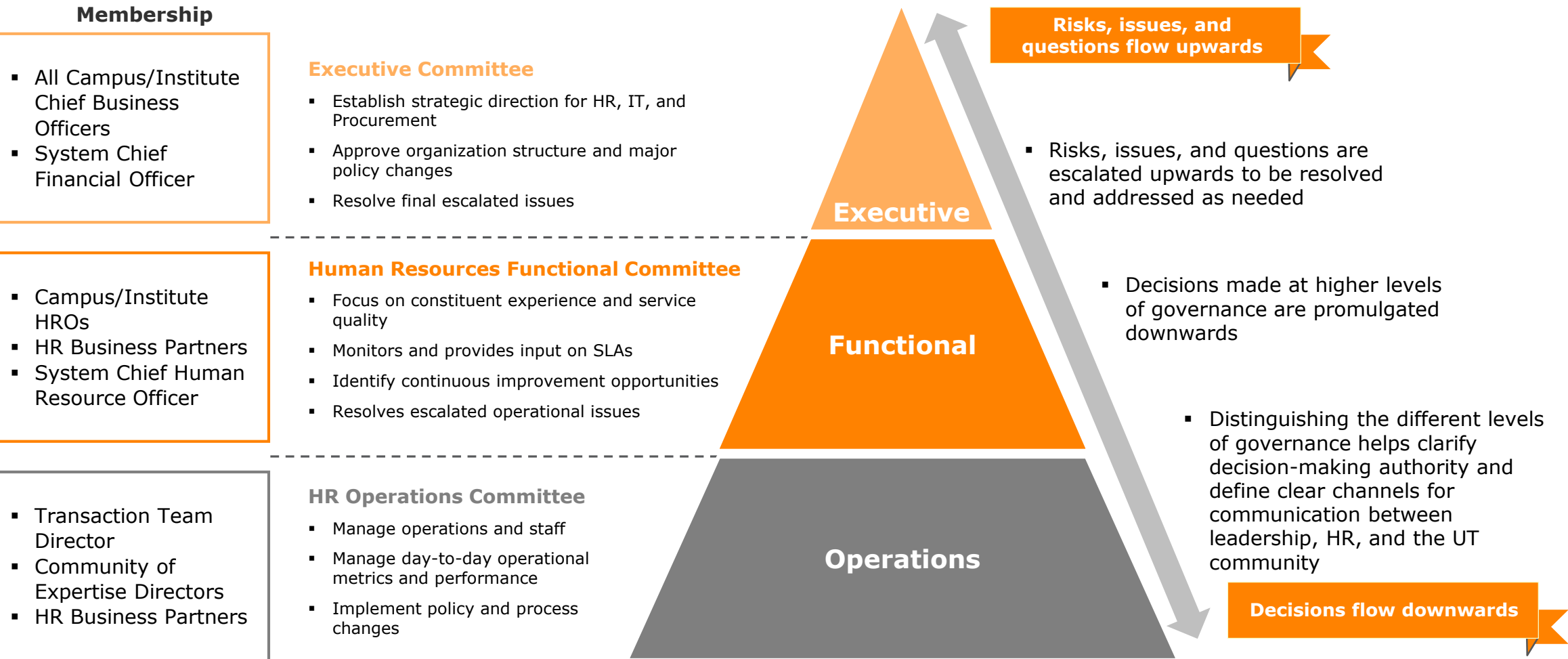
Example
Supporting
Teams
Org.
Structures



Position Feature	HR Leadership Supporting Staff	Community of Expertise Supporting Staff	Transactions Team Supporting Staff	HR Business Partners Supporting Staff
Reporting Lines:	<ul style="list-style-type: none">• Direct: CHRO Executive Assistant• Indirect: N/A	<ul style="list-style-type: none">• Direct: COE Director• Indirect: N/A	<ul style="list-style-type: none">• Direct: Transaction Team Director• Indirect: N/A	<ul style="list-style-type: none">• Direct: Campus/Institute Business Partners• Indirect: None
Geography:	<ul style="list-style-type: none">• Any	<ul style="list-style-type: none">• Any	<ul style="list-style-type: none">• Any	<ul style="list-style-type: none">• Assigned Campus/Institute OR Any
Provides Services to:	<ul style="list-style-type: none">• All (System/Campuses/Institutes)	<ul style="list-style-type: none">• All (System/Campuses/Institutes)	<ul style="list-style-type: none">• All (System/Campuses/Institutes)	<ul style="list-style-type: none">• Assigned Campus/Institute

Wireframe Operating Model | Human Resources

E. Governance Model



Wireframe Operating Model | **Human Resources**

F. Implementation Timeline

Month	1	2	3	4	5	6	7	8
Service Model Transformation Timeline								
Hire CHRO								
Launch Governance Structure								
Conduct Customer Satisfaction and Activity Analysis Surveys								
Define System-wide Scope of Services for HR								
Establish Community of Expertise and Transaction Team Leadership								
Draft Service Level Agreements								
Define Training Requirements for Business Partners and Transactional Teams								
Determine HR Staff Sizing								
Identify Community of Expertise Team members								
Identify Business Partners								
Business Process Redesign & Policy Review								
Stand up Transaction Team								
ERP Implementation Pre-planning								...and ongoing

Information Technology

Operating Model Framework

Wireframe Operating Model | **Information Technology**

Overview

Operating Model Components

A. Operating Model

B. Service Provision

C. Organizational Roles

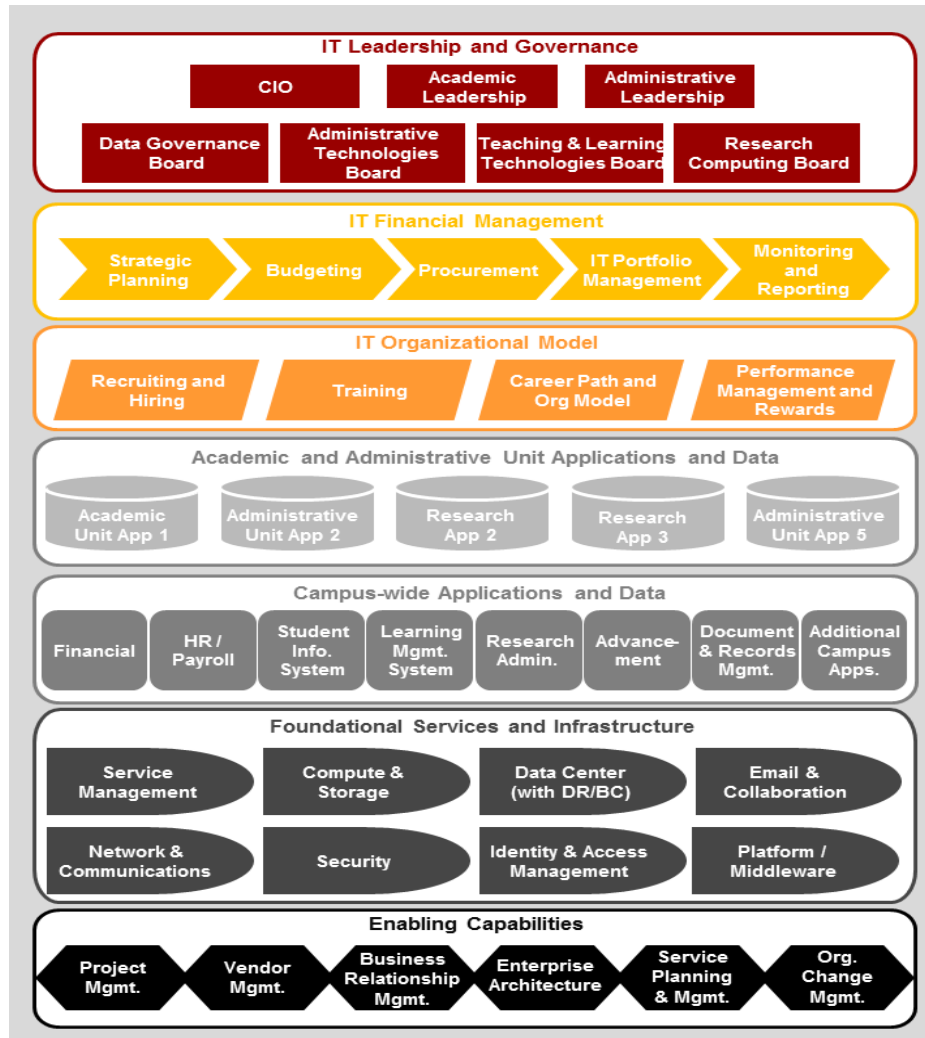
D. Organizational Structure

E. Governance Model

F. Implementation Timeline

Wireframe Operating Model | **Information Technology**

A. Operating Model | Overview

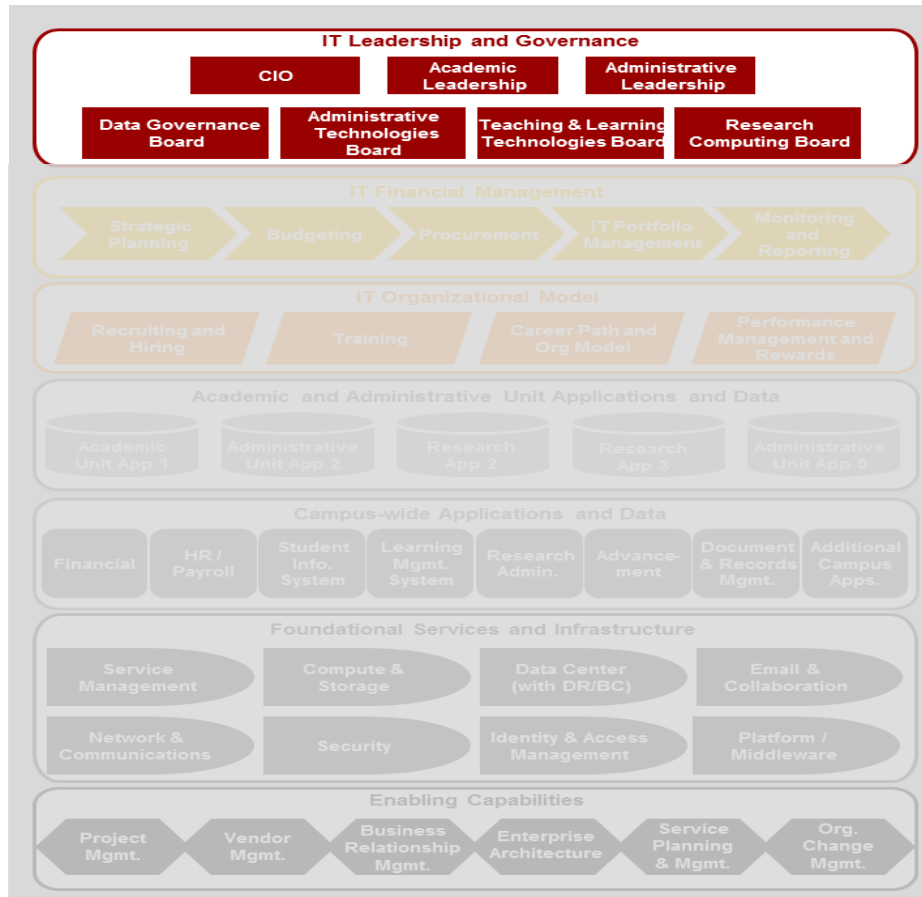


Based on our IT Transformation Framework, we have designed UT's future state IT operating model by layer to meet the distinct needs of the campuses and institutes

- An IT governance structure that supports effective oversight and strategic direction
- A funding model that increases UT IT ROI
- An organizational model that is strong in its core and modular to adapt to a changing IT landscape
- More consistent delivery of services that are defined and measured
- The sections that follow describe the specific concepts and recommendations required to achieve this future state vision
 - 1. IT Governance
 - 2. IT Financial Management
 - 3. IT Organizational Model
 - 4. Applications
 - 5. Infrastructure
 - 6. IT Service Management
 - 7. Enabling Capabilities

Wireframe Operating Model | **Information Technology**

A. Operating Model | Leadership & Governance

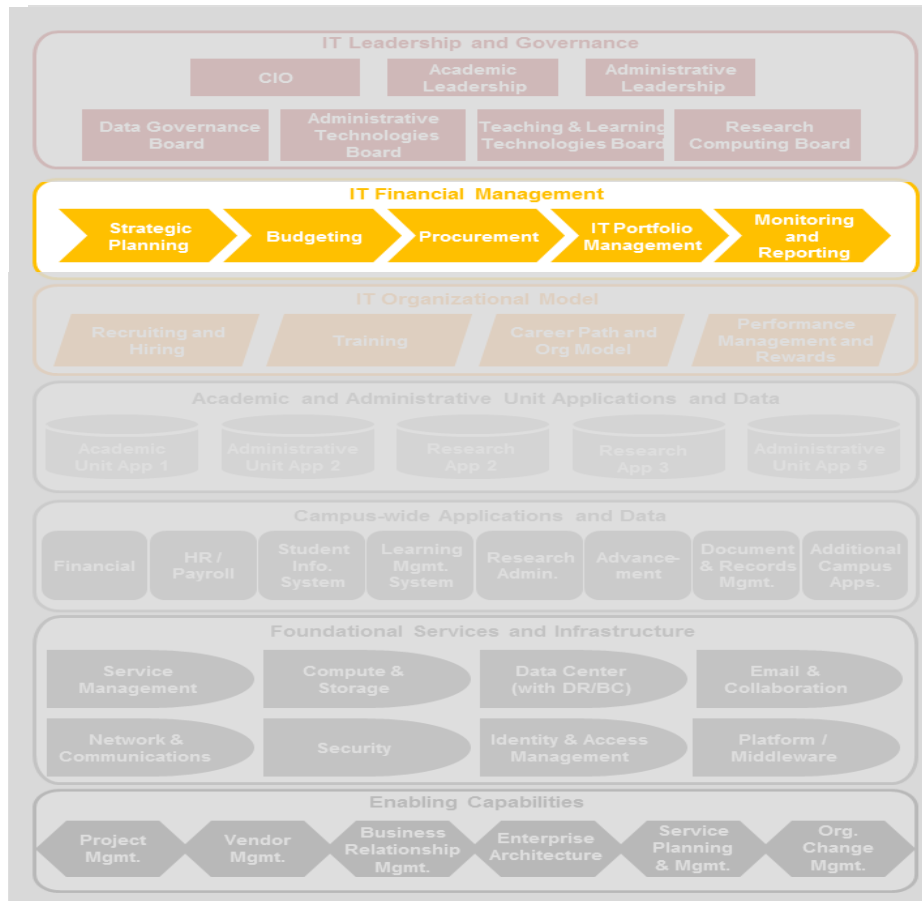


- UT's proposed governance model is designed based on **effective approaches used by other universities** and leading edge IT organizations
- The structure **provides sponsorship, partnership, and collaborations** across UT's diverse IT constituencies
- Governance better **aligns IT to the vision of the System** as groups are modified or created to focus on critical areas
- IT governance is enhanced through the **deployment of an Enterprise Architecture team**

UT's future IT governance is a **coordinated set of processes, tools and bodies** to help drive collaborative strategy and direction at UT

Wireframe Operating Model | **Information Technology**

A. Operating Model | Financial Management

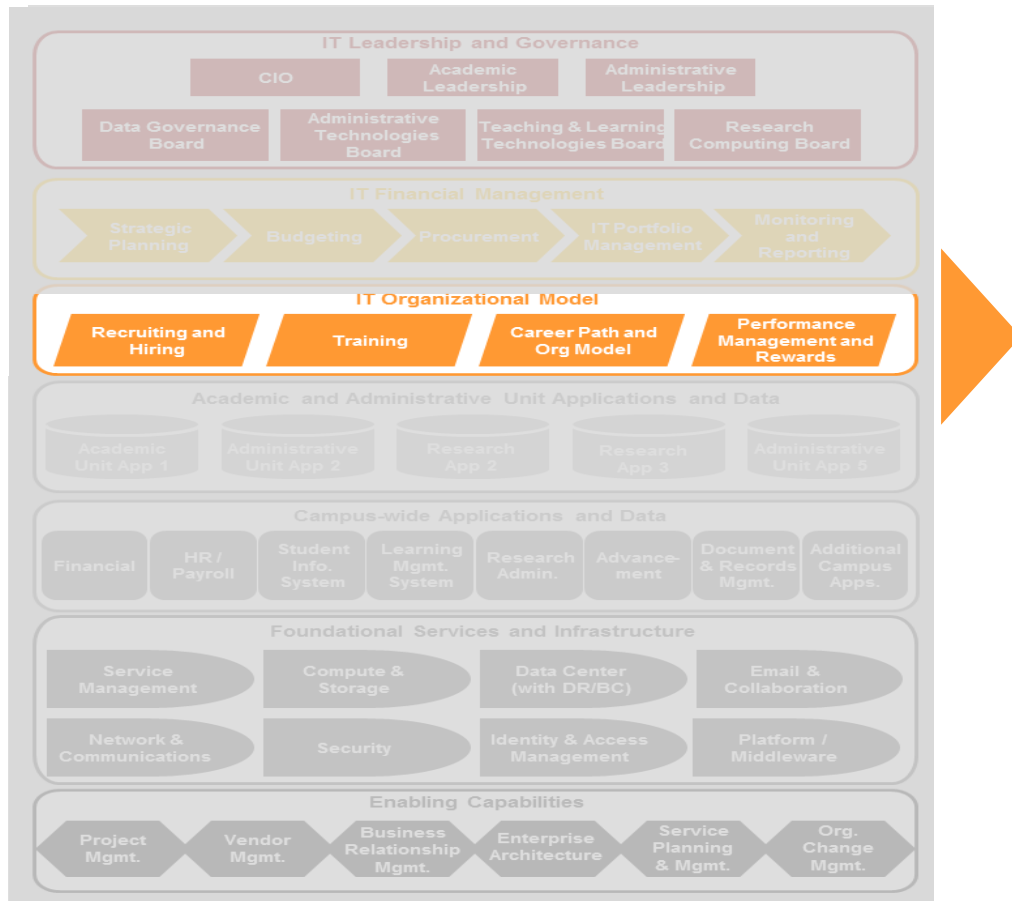


- To support enhanced governance and more effective delivery of IT services, UT will **create a new approach to funding and prioritizing IT investments**
- A new funding approach will **provide for a deeper understanding of what, who and how** IT dollars are being spent
- The funding model will **improve the way dollars are allocated**, and **support more collaborative investments** because of improved management of the IT portfolio
- UT will use a **spend assessment to determine the areas that can be better supported by bulk buying and enterprise contracts**, and support effectiveness of these contracts through System wide IT standards

UT will need to **take a new approach to managing its annual investment in IT** to optimize the new operating model

Wireframe Operating Model | **Information Technology**

A. Operating Model | Organizational Model

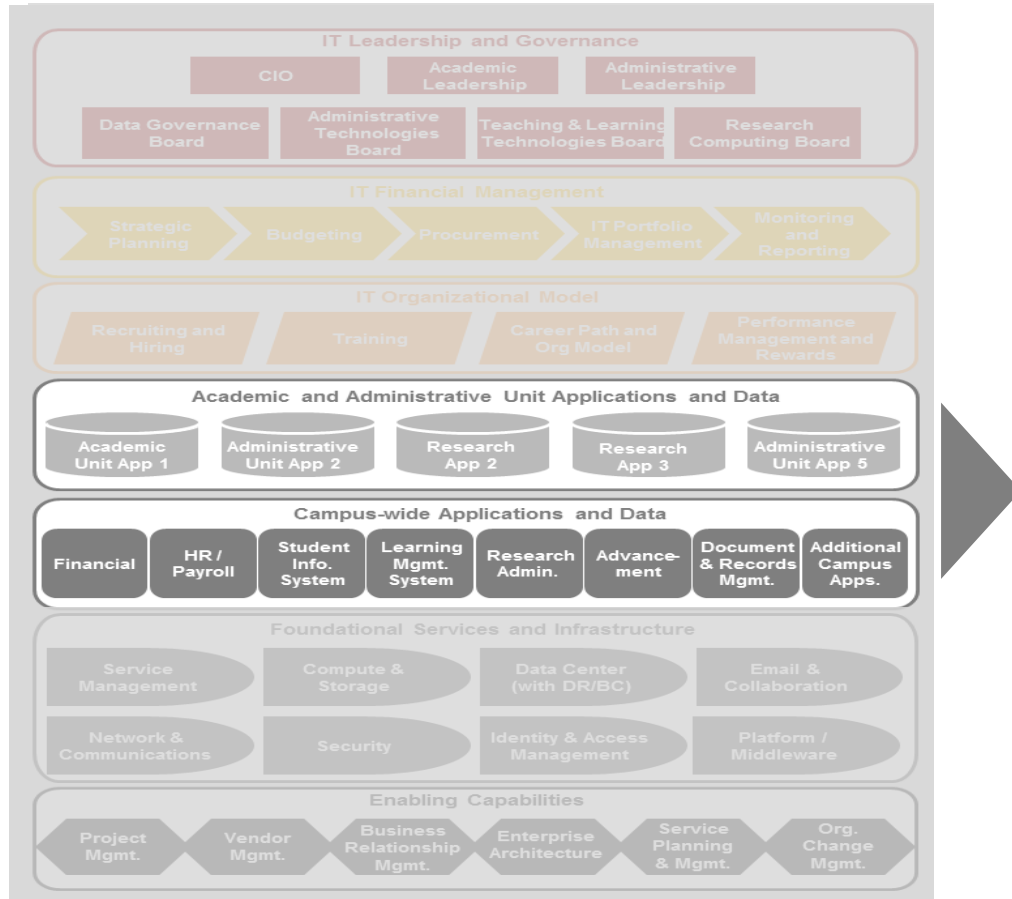


- A new organizational model allows IT to **strengthen the core of IT services at UT**
- Key enabling supports to the model include:
 - A more effective **recruiting and hiring strategy**,
 - A **comprehensive IT training** program,
 - Revised **career paths** and;
 - Effective **performance management and rewards**.

UT will move to a new vision for its IT organizational model **across the full lifecycle of talent management**

Wireframe Operating Model | **Information Technology**

A. Operating Model | Applications

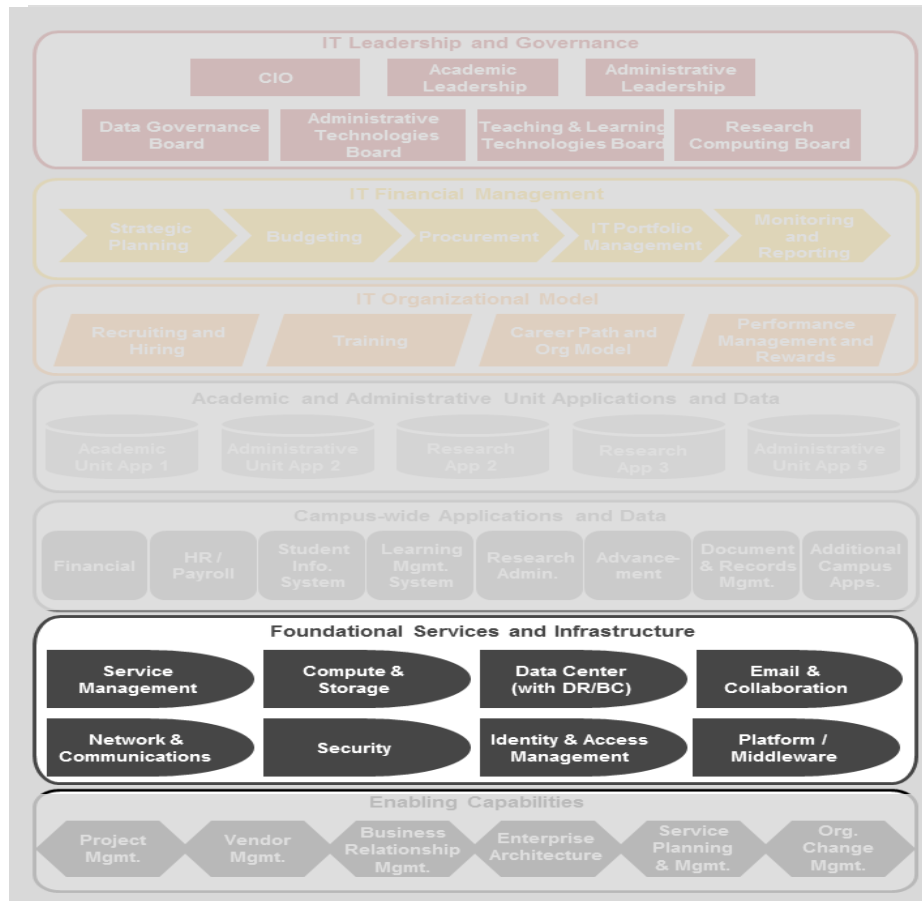


- IT has clear **development cycles and environments**
 - Establish a **standardized set of processes** for System Development Lifecycle
 - Architect and establish standard environments including Development and Test environments to **promote consistency on all platforms**
- IT understands their **data at an enterprise level** and can leverage it to drive innovation
 - Create a **Master Data Management** strategy
 - Drive **new ideas to shape the future of the Digital UT Campus** through innovation
 - Rationalize applications and **drive toward Cloud adoption** following the Cloud First policy (SaaS and PaaS)

Academic and administrative units will **align to an enterprise application strategy, freeing IT resources** to make mission-driven innovations

Wireframe Operating Model | **Information Technology**

A. Operating Model | Infrastructure



- IT delivers the critical infrastructure that the entire University utilizes, **increasing efficiency for customers within IT and the Units.**

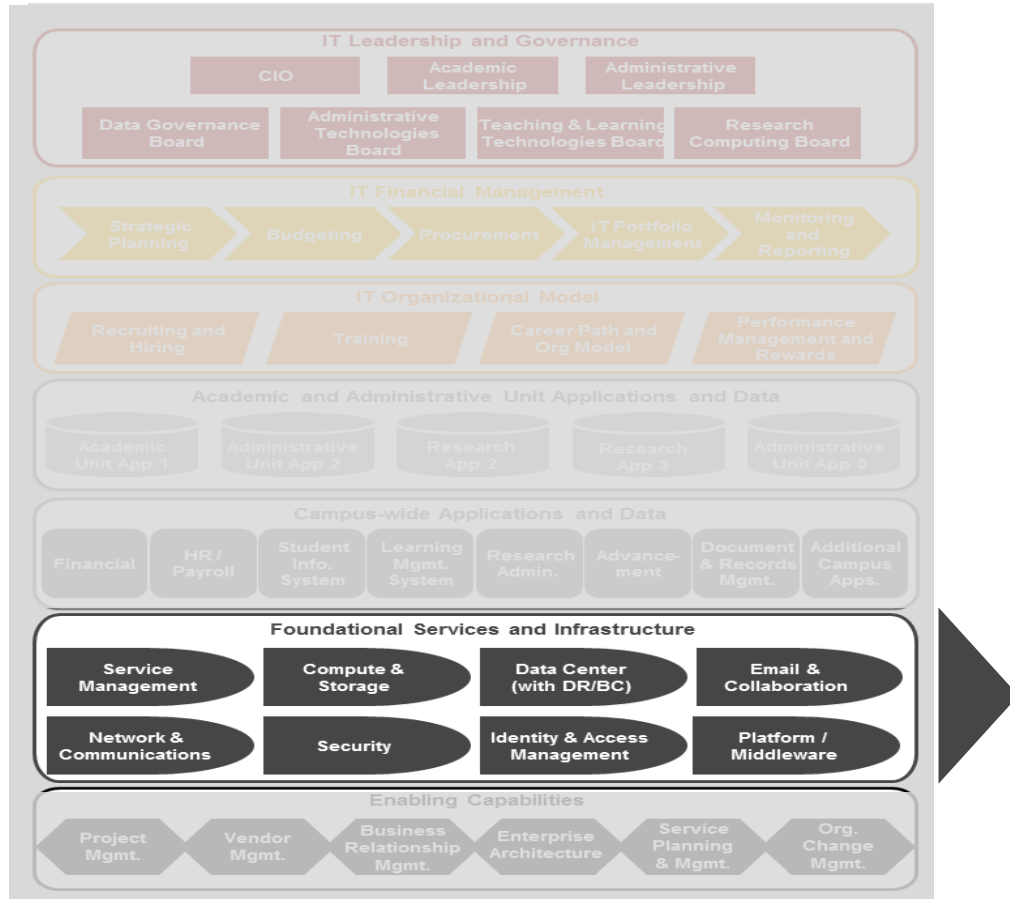
These core services consist of:

- Secure **data center services**
 - End-to-end **data network operations**
 - **Cloud compute and storage (IaaS)**
 - Data and application **backup and recovery**
 - Enterprise **email, calendaring and collaboration**
 - **Availability, capacity, security and performance management**
 - **Disaster recovery**
- Units have the **option to manage their applications, data and projects on flexible technology** facilitated by IT in the Cloud

IT will serve the UT system by **delivering core infrastructure services with high reliability and responsive support** for leading technology services

Wireframe Operating Model | **Information Technology**

A. Operating Model | IT Service Management

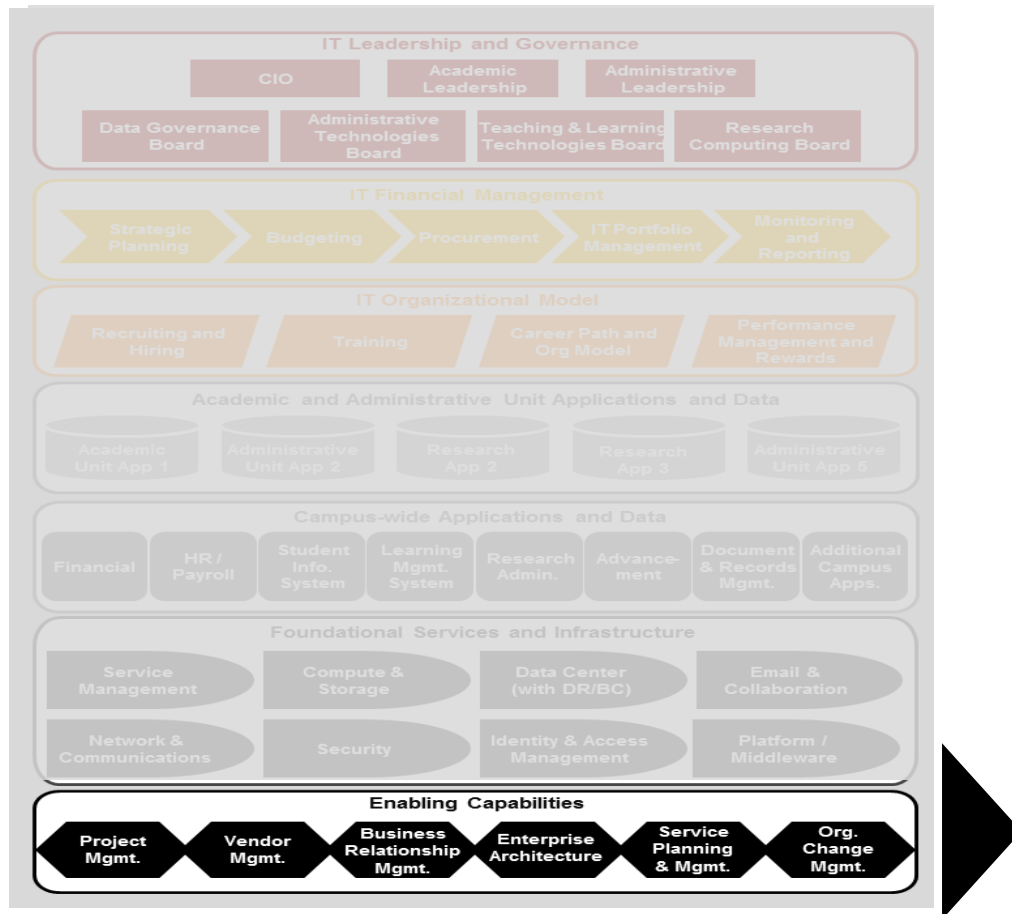


- Defined Service Catalog and Service Level Agreements:
 - Clear **definition of what services are provided by IT** and how to obtain services
 - Defined **Service Level Agreements (SLAs)** with stakeholders
 - Maintenance of service catalog, **SLAs and service level management**
- Improve services delivered to end-users
 - Measurements of **services performed compared to SLAs**
 - A unified tool to **capture the incidents, requests and assets** that will drive metrics and behavior
 - **IT process management and ongoing improvement**

IT provides a **high level of service** to customers through defined agreements, metrics and processes

Wireframe Operating Model | Information Technology

A. Operating Model | Enabling Operations



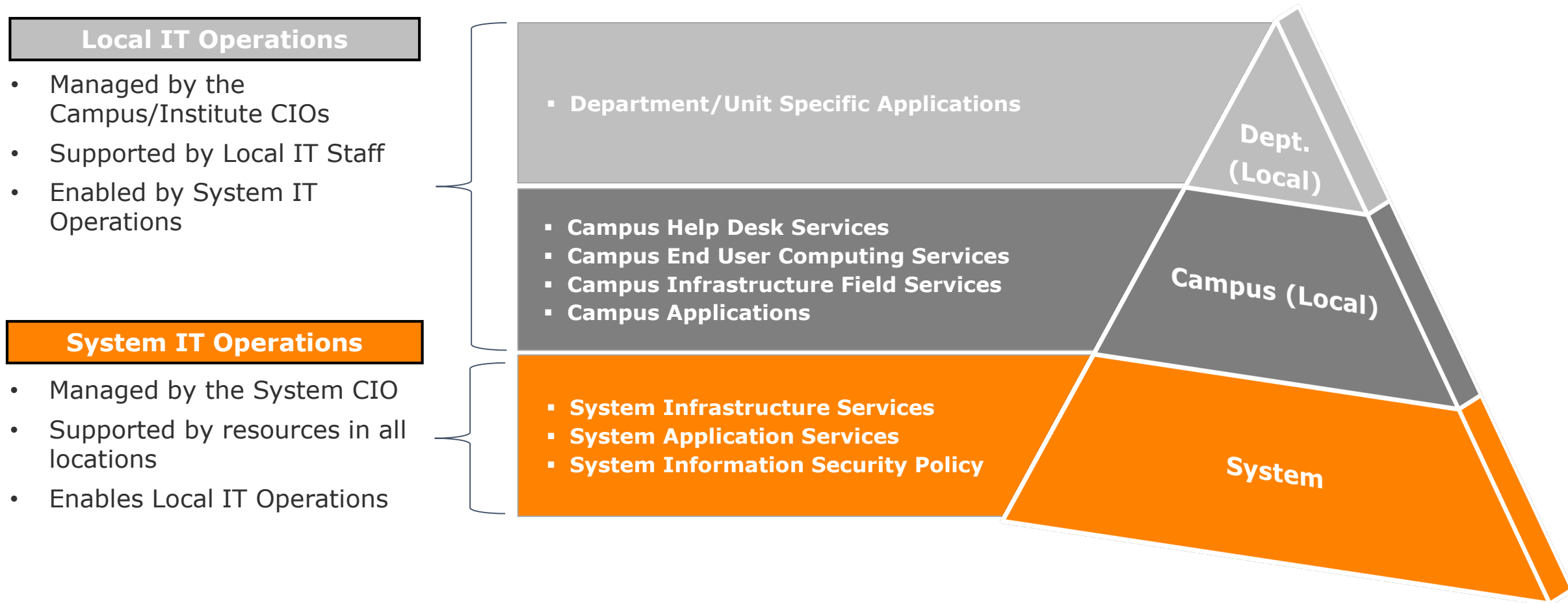
- The Project Management Office (PMO) will **coordinate the management and delivery of projects** across IT
- The Vendor Management team will **work with central Procurement to streamline and coordinate** all IT hardware, software, and services spend
- The campus CIOs will **serve as liaisons between the campuses/institutes and system**
- The Enterprise Architecture team will **establish the blueprint for the design, development and operations** of IT systems
- The Service Planning & Management team will **utilize ITIL principles to deliver effective IT service management practices** to run operations effectively
- The Organizational Change Management (OCM) team will **communicate a clear change imperative and vision**, and **promote visible and consistent leadership** involvement

Enabling capabilities promote the **coordination and long term success** of ongoing operations and strategic initiatives.

Wireframe Operating Model | **Information Technology**

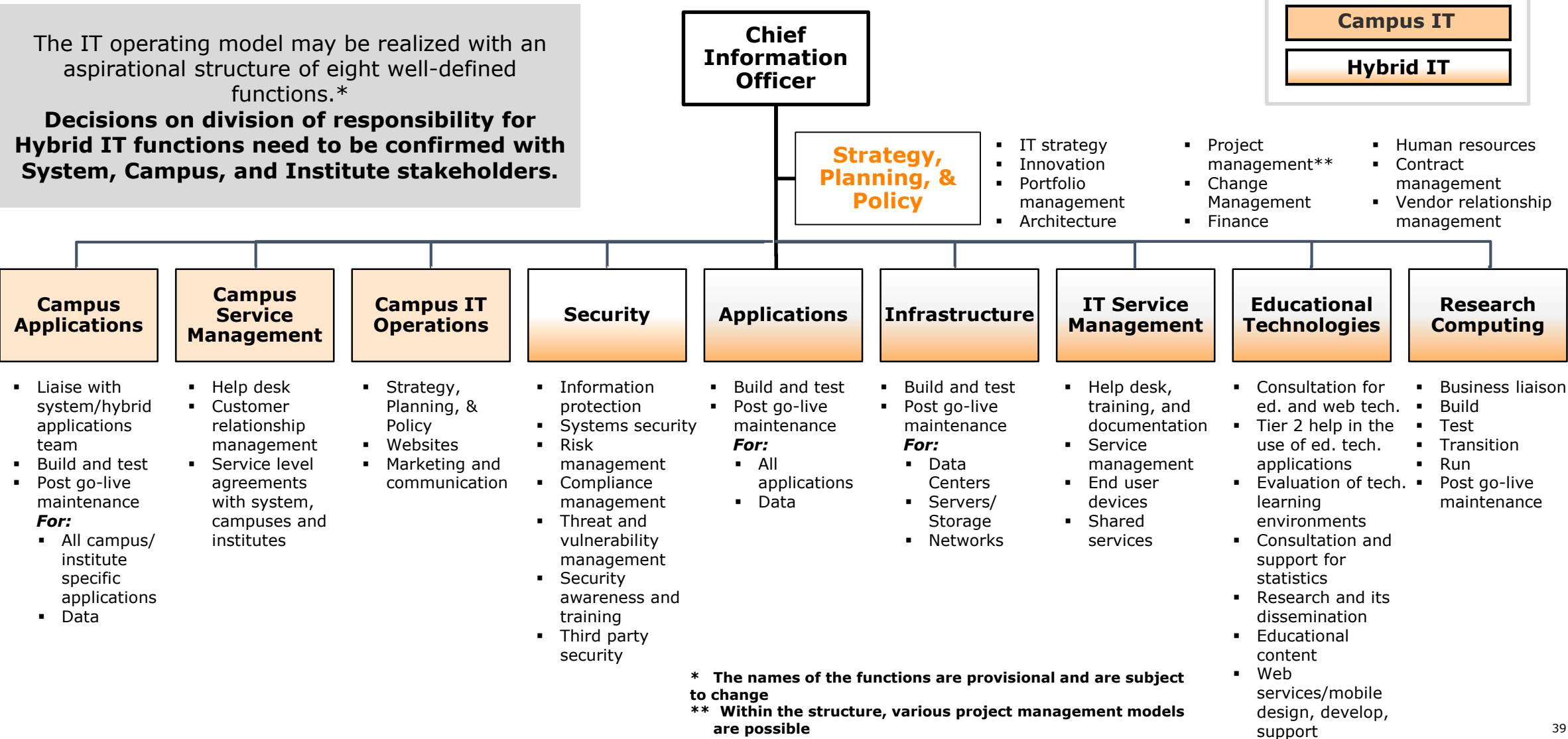
B. Service Provision | Division of Activity/Operations

UT should seek to maximize what is done centrally, while acknowledging there are practical and strategic reasons for some activity to reside locally.



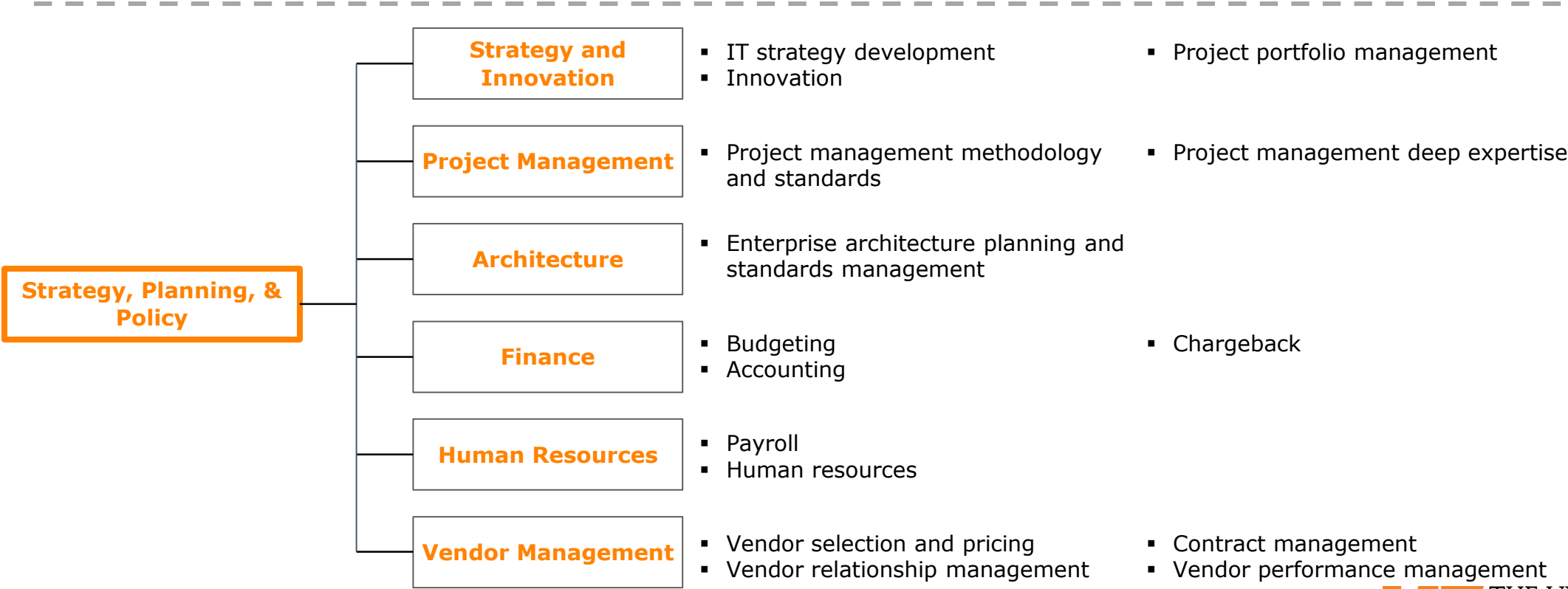
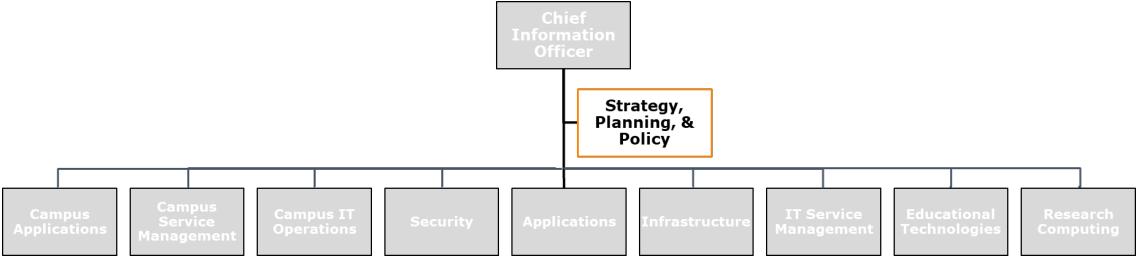
Wireframe Operating Model | Information Technology

B. Service Provision | Functional Service Overview



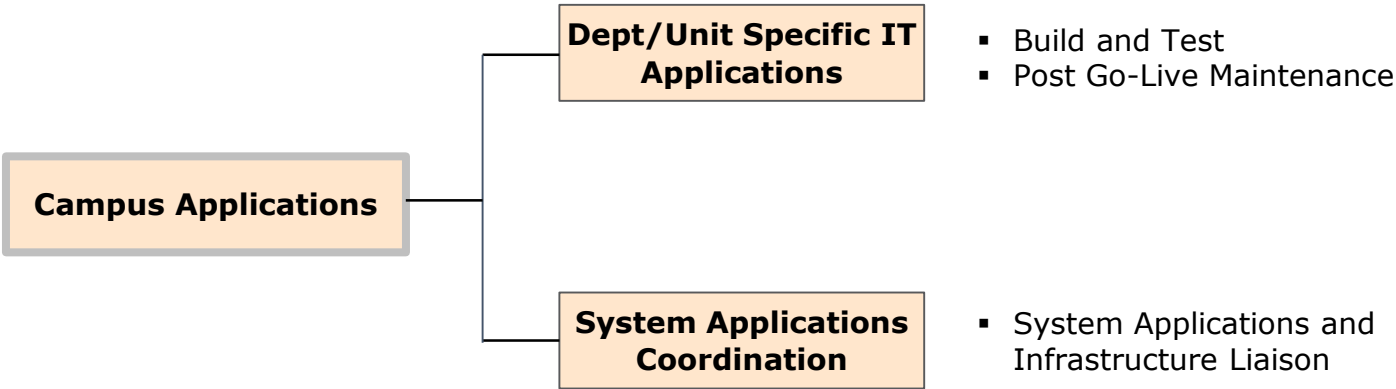
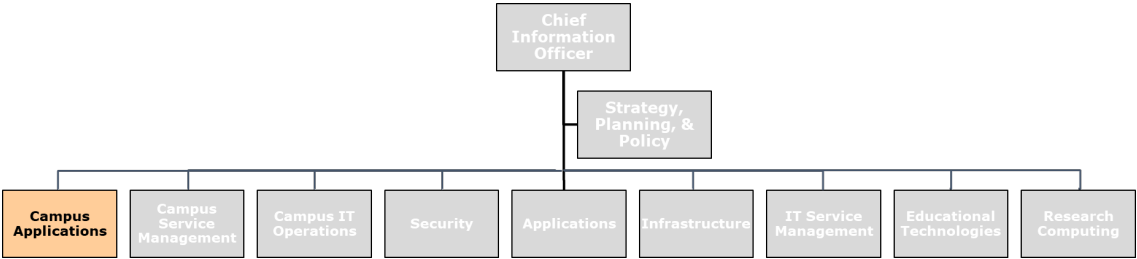
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Strategy, Planning & Policy



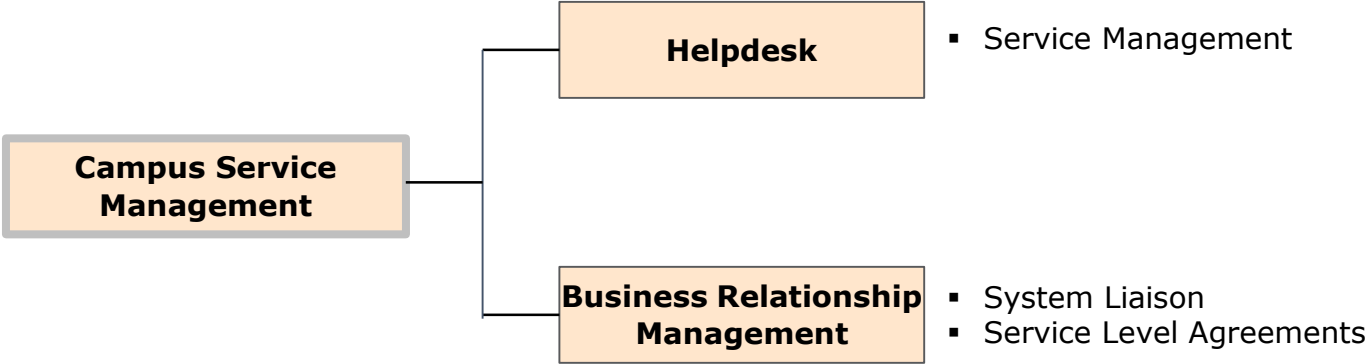
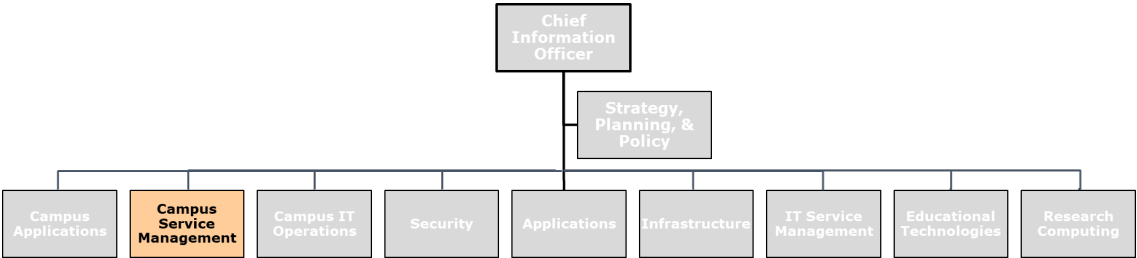
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Campus Applications



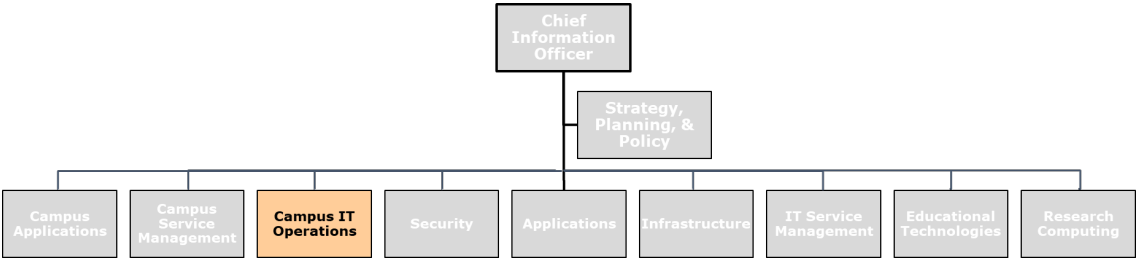
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Campus Service Management



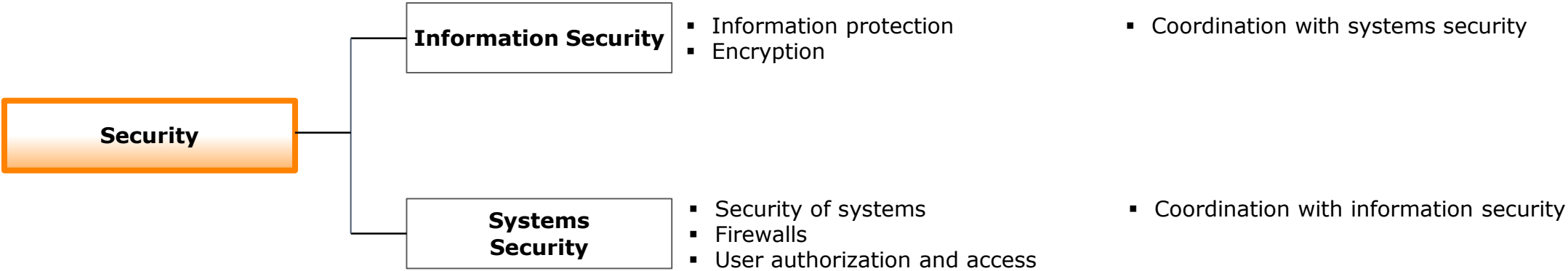
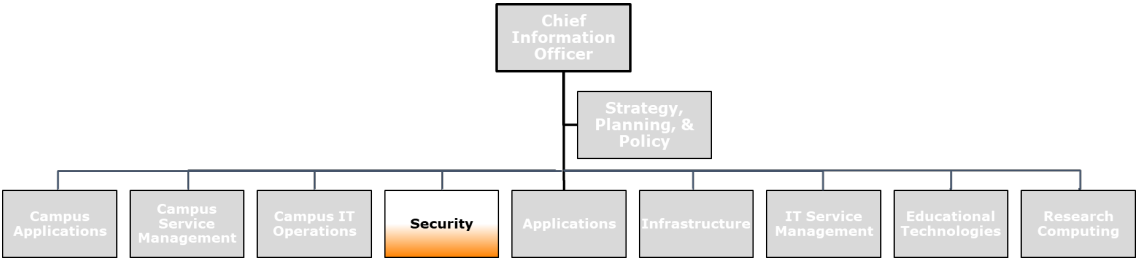
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Campus IT Operations



Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Security



Each sub-function also addresses:

Risk and Compliance Management

- Risk and compliance monitoring, response, and remediation
- Risk identification and evaluation
- Security awareness and training

Threat and Vulnerability Management

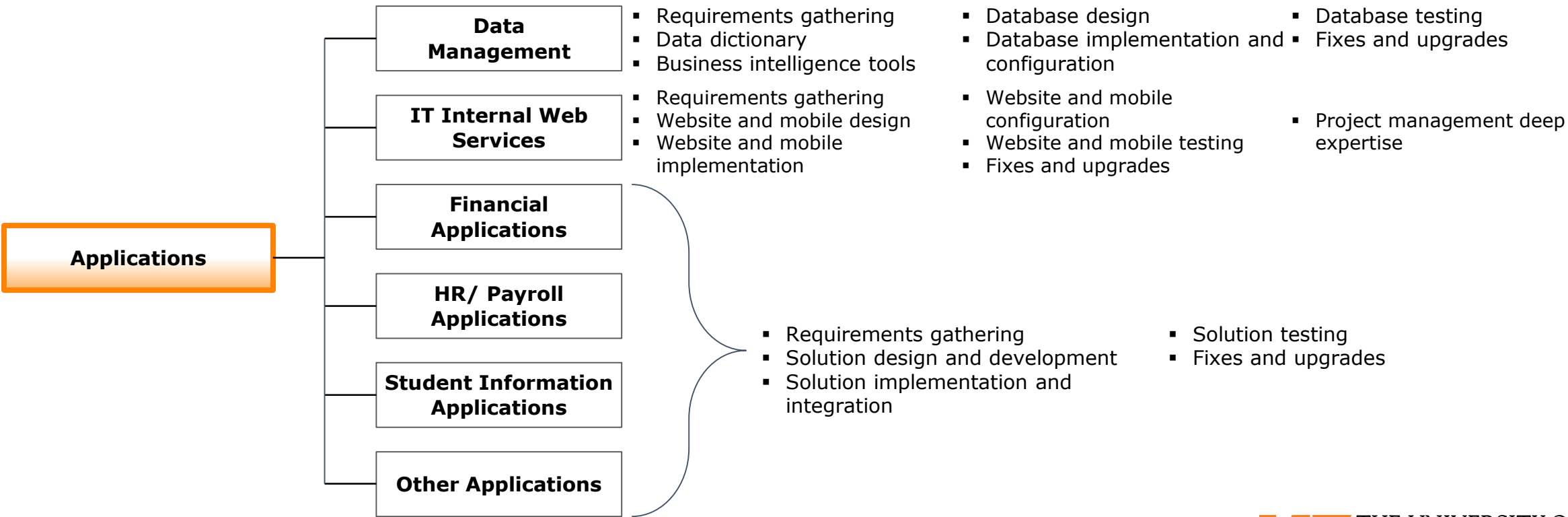
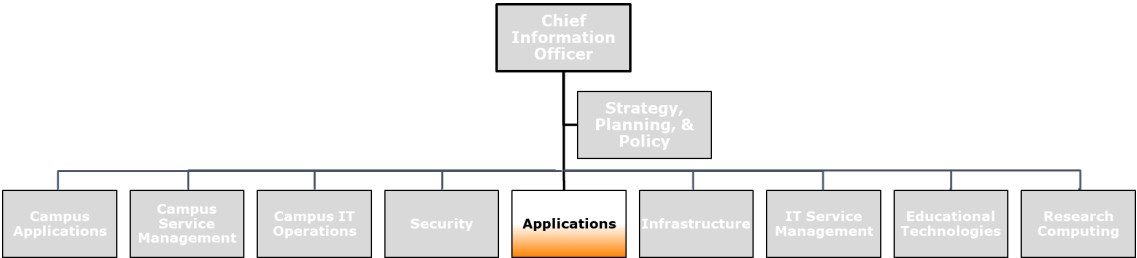
- Malware prevention
- Threat and vulnerability assessment
- Event monitoring and management

Third Party Security

- Third party security evaluation and monitoring

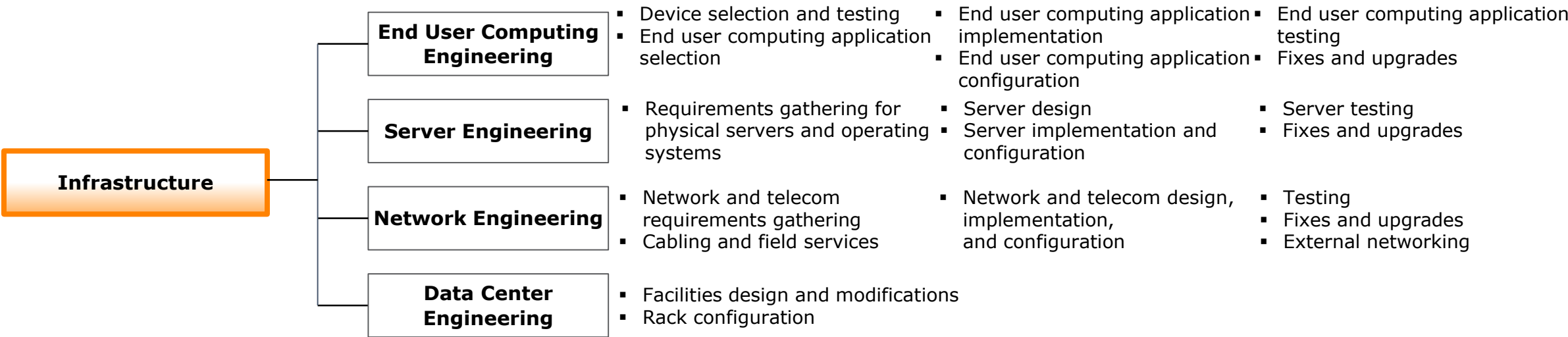
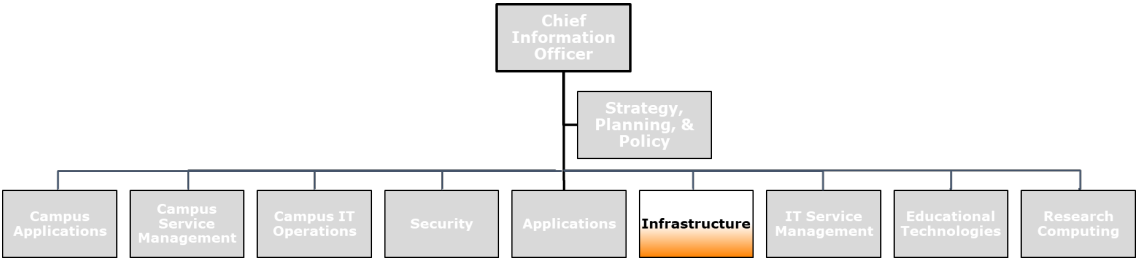
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Applications



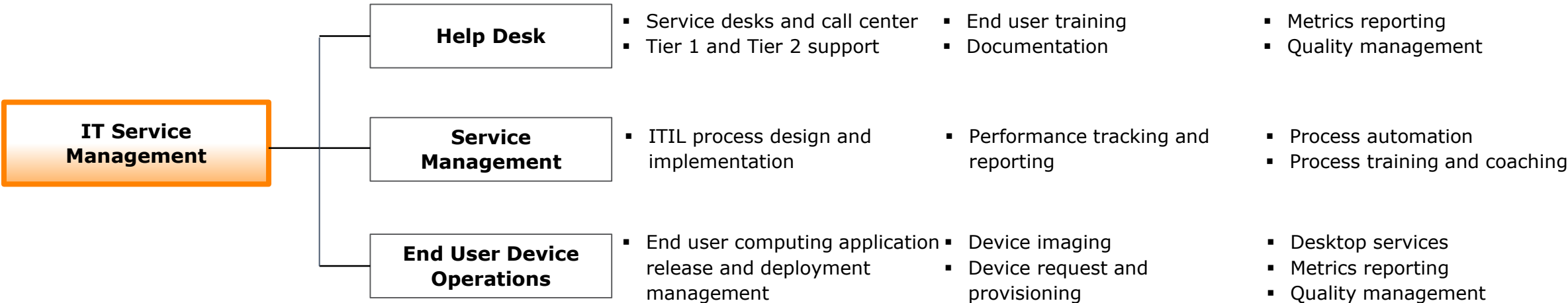
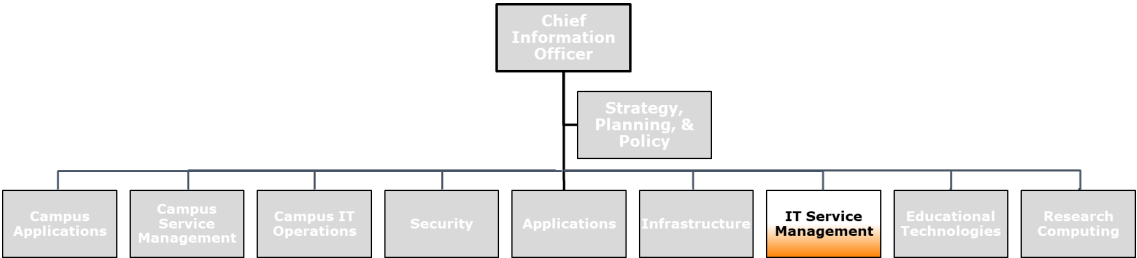
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Infrastructure



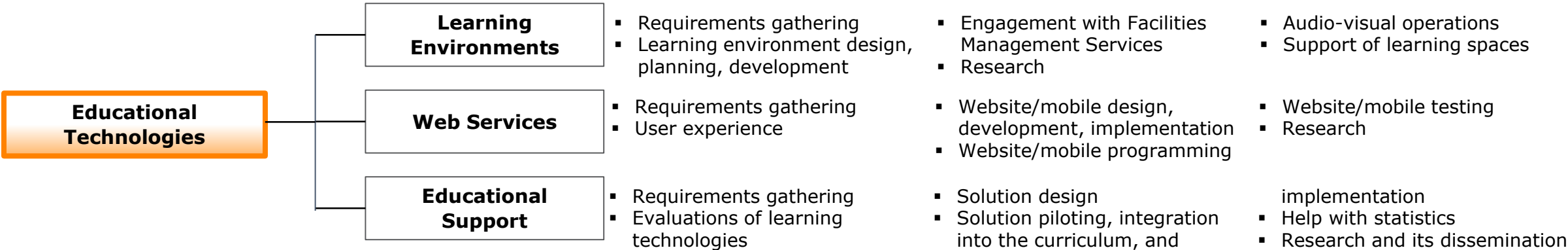
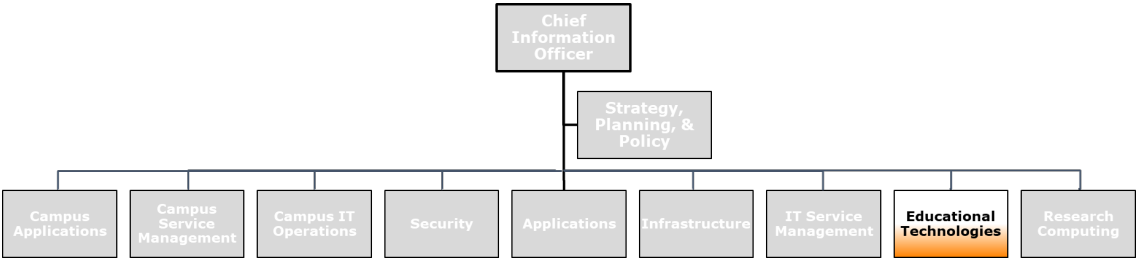
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – IT Service Management



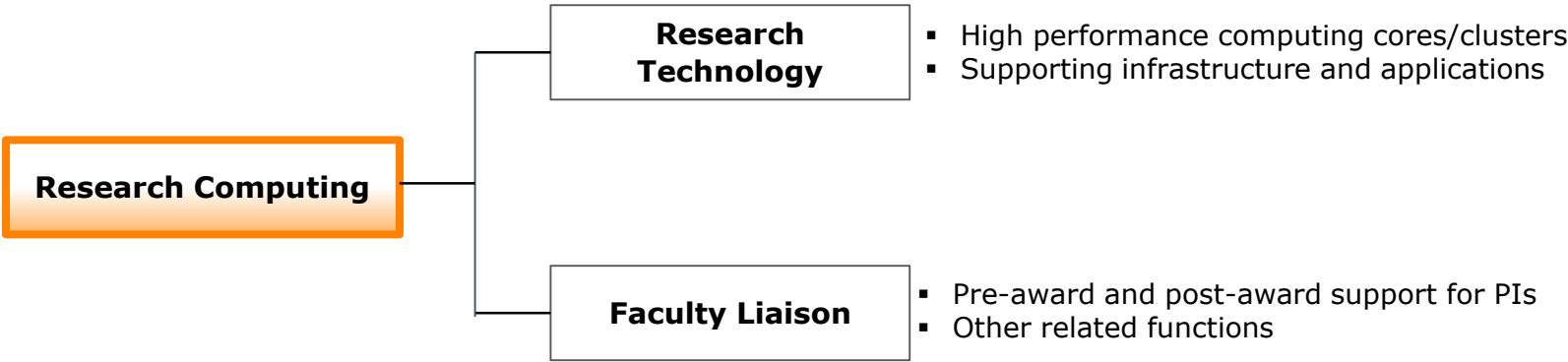
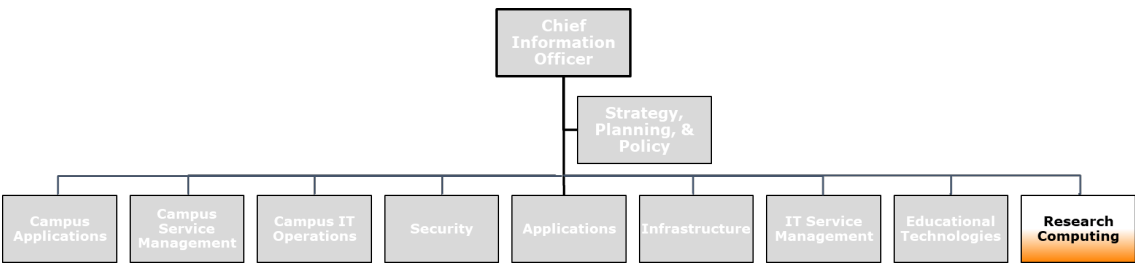
Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – Educational Technologies



Wireframe Operating Model | **Information Technology**

B. Service Provision | Functional Detail – High Performance Computing



Wireframe Operating Model | **Information Technology**

C. Organizational Roles

Key Role	Function	Description
System Chief Information Officer	Leadership	<ul style="list-style-type: none">• Similar to the “CIO” of a commercial organization (externally focused)• Single leader accountable for the entire IT organization• Set vision, strategy, priorities, and budget for IT organization• Build and maintain relationships with the UT executive team (President, CFO, CHRO, CPO, etc.)• Build and maintain relationships with the academic units (Chancellors, Deans, etc.)• Build and maintain relationships with 3rd party organizations for collaboration purposes (research institutes, partners, etc.)• Responsible for completing annual performance reviews for direct reports
Campus/Institute Chief Information Officers	Leadership	<ul style="list-style-type: none">• Partner with the System CIO in setting technology vision, strategy, priorities and budget for system/local IT• Liaise system IT services on Campus/Institute needs• Lead all local IT services – strategy and planning, local applications, service management, websites, marketing and communication• Participates in IT governance structure• Lead execution of local IT programs/projects in coordination with the system project management office

Wireframe Operating Model | **Information Technology**

C. Organizational Roles

Key Role	Function	Description
Director, Enterprise Strategy	Strategy, Planning, & Policy	Drives efforts aimed at improving IT services across all IT functions, leads cross-organization planning efforts (strategy, innovation, and portfolio management), develops and enforces project management standards, creates an enterprise architecture that defines the interrelationships between processes, information, and applications, coordinates vendor relations and contracting, and leads IT finance and human resources
Chief Information Security Officer	Security	Protects information and maintains confidentiality and integrity of data, advises IT leadership (both internal and university departments and schools) on enterprise security strategy, security architecture, and security design standards, and advises on compliance issues regarding information security, systems security, and privacy regulations

Wireframe Operating Model | **Information Technology**

C. Organizational Roles

Key Role	Function	Description
Director, Applications	Applications	Leads application design, development, implementation, maintenance, and support for all applications (including, but not limited to, ERP systems and educational applications), and drives application management process improvement and standardization efforts
Director, Infrastructure	Infrastructure	Leads infrastructure design, development, implementation, maintenance, and support (including, but not limited to, infrastructure, data center, networking, servers, storage, and end user computing), and drives infrastructure management process improvement and standardization efforts
Director, Service Management	IT Service Management	Leads day-to-day IT operations (including, but not limited to, applications, infrastructure, data center, networking, servers, storage, help desk, and end user computing) and drives operations management process improvement and standardization efforts

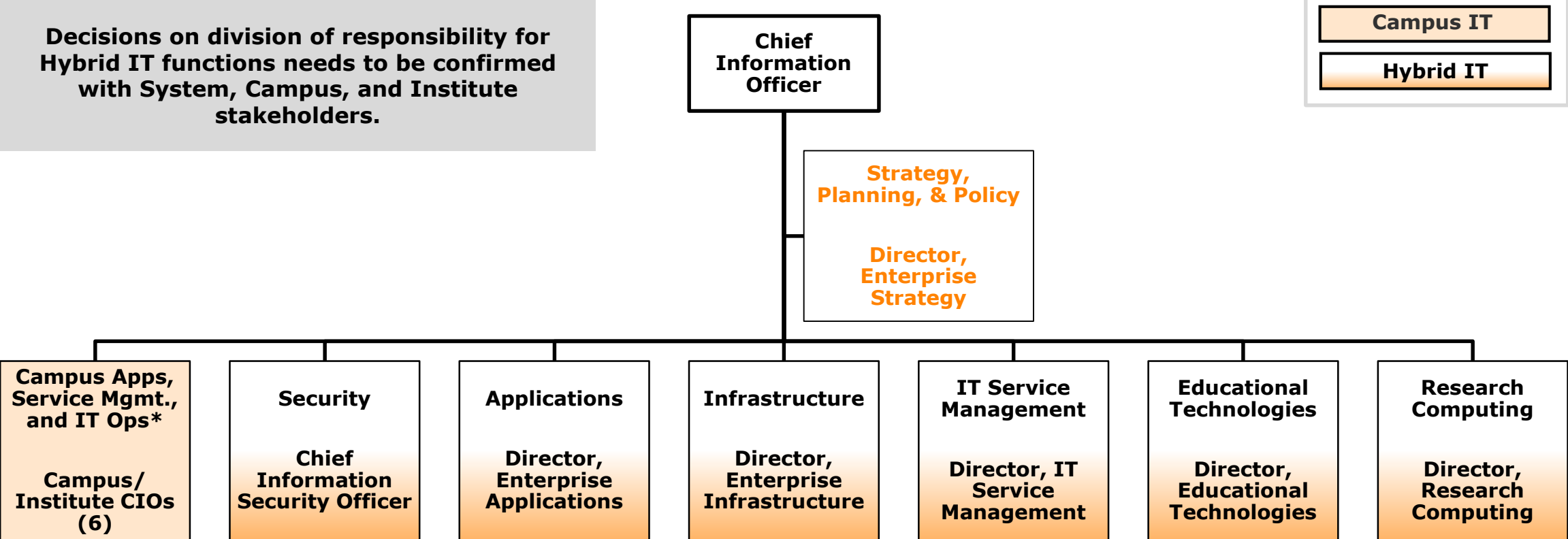
Wireframe Operating Model | **Information Technology**

C. Organizational Roles

Key Role	Function	Description
Director, Educational Technology	Educational Technology	Drives assimilation of educational technology into each school’s educational and research activities, provides consultation on educational and research technology planning and on implementation of technology services that advance education and scholarship at USC, fosters the development and awareness of emerging technologies that lead to the effective advancement of teaching and learning with technology, and develops websites and mobile sites
Director, Research Computing	Research Computing	Drives and collaborates with leadership in the design, development, installation, and maintenance of hardware and software for the research computing systems. Responsible for managing the planning, implementation, availability, performance, security, maintenance, and repair of high-performance computing infrastructure.

Wireframe Operating Model | Information Technology

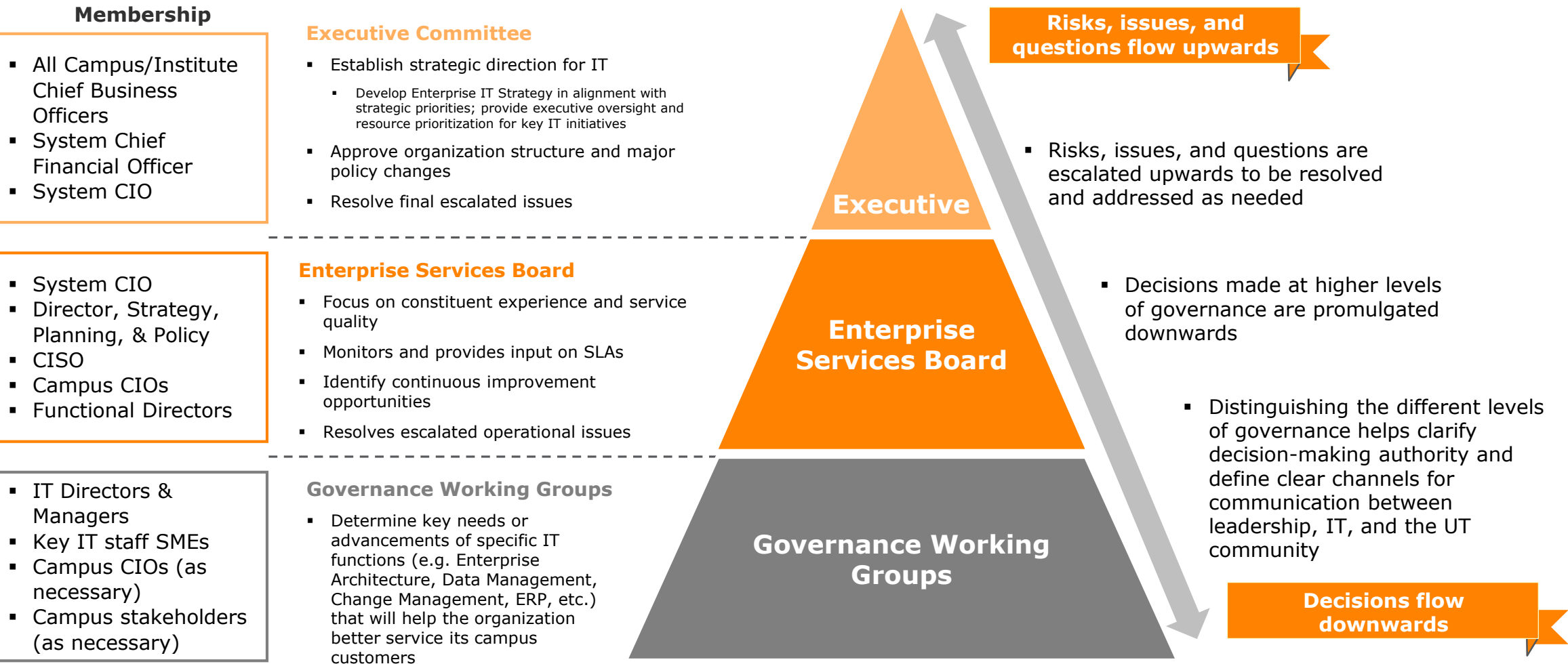
D. Organizational Structure | Leadership



*Campus and Institute CIOs will have support staff to lead each sub-function. The organizational structure only reflects key leadership roles.

Wireframe Operating Model | Information Technology

E. Governance Model



Wireframe Operating Model | **Information Security**

F. Implementation Timeline

Month	1	2	3	4	5	6	7	8	9	10	11	12
Service Model Transformation Timeline												
Socialize/Refine/Confirm Operating Model												
Conduct Service Quality and Activity Analysis Surveys												
Recruit/Hire System CIO												
Launch IT Governance Structure												
Define Enterprise and Local IT Scope of Services												
Appoint/Recruit/Hire Functional Area Leadership												
Appoint/Recruit/Hire Campus/Institute CIOs												
Define Job Descriptions and Career Paths												
Finalize and Deploy New Organizational Structure												
Draft Service Level Agreements												
Define Training Requirements for Functional Teams												
Appoint/Recruit/Hire Functional Team Members												
Review/Redesign Business Process & Policy												
ERP Implementation Pre-planning												

Procurement & Contracting

Operating Model Framework

Wireframe Operating Model | **Procurement & Contracting**

Overview

Operating Model Components

Key Assumptions

A.Service Model

B.Service Provision

C.Organizational Roles

D.Organizational Structure

E.Governance Model

F.Implementation Timeline

Wireframe Operating Model | **Procurement & Contracting**

Key Operating Model Assumptions

- Leave campus-based resources in place and retain their current orientation toward procurement (Procurement Service Center) and contracting (Strategic Procurement).
- Accounts payable and Pcard functions remain outside the scope of the operating model.
- There should be one Chief Procurement Officer (CPO) who is accountable to coordinate and achieve established goals and Key Performance Indicators (KPI's) across the system. The coordinating activity includes both procurement (buying team resources) and contracting (contract management resources). It is center-led, not centralized.
- Procurement talent located on campuses will require matrixed responsibilities and standardized role descriptions across the system. Campuses will retain hiring and performance management duties for these positions, however, the CPO and system will have authority to participate and influence talent management decisions.
- Many campus-based resources will engage in: managing activity related to their campus along with participating in system-wide teams (Procurement Service Center & Strategic Procurement) that are incentivized to establish best practices, standardized methods, and spread specialized knowledge across the system.

Wireframe Operating Model | **Procurement & Contracting**

Key Operating Model Assumptions (continued)

- The University of Tennessee has approximately 35 FTEs devoted to procurement and contracting activities which may support the framework of the Operating Model.
- An investment in upgraded roles and responsibilities may be needed to advance the team strategically and enhance system-level coordination.
- Taking a One Team, University of Tennessee mindset is important.
- Pursue a phased implementation of the Operating Model and focus on delivering excellence and expertise across the system within the existing procurement & contracting roles. There may be opportunities to expand procurement's role and influence in time utilizing the center-led organization structure.
- Service Level Agreements (SLAs) should be developed with each Campus / Institute to proactively manage expectations and maintain focus on local cost, quality, and service requirements.
- Locations with sufficient scale to warrant a Procurement Leader (coordinator of procurement activity for a campus location) include UTSA/Knoxville Area, UTC, UTHSC, and UTM.

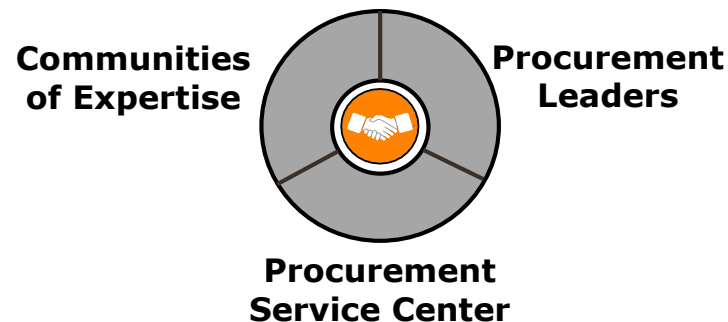
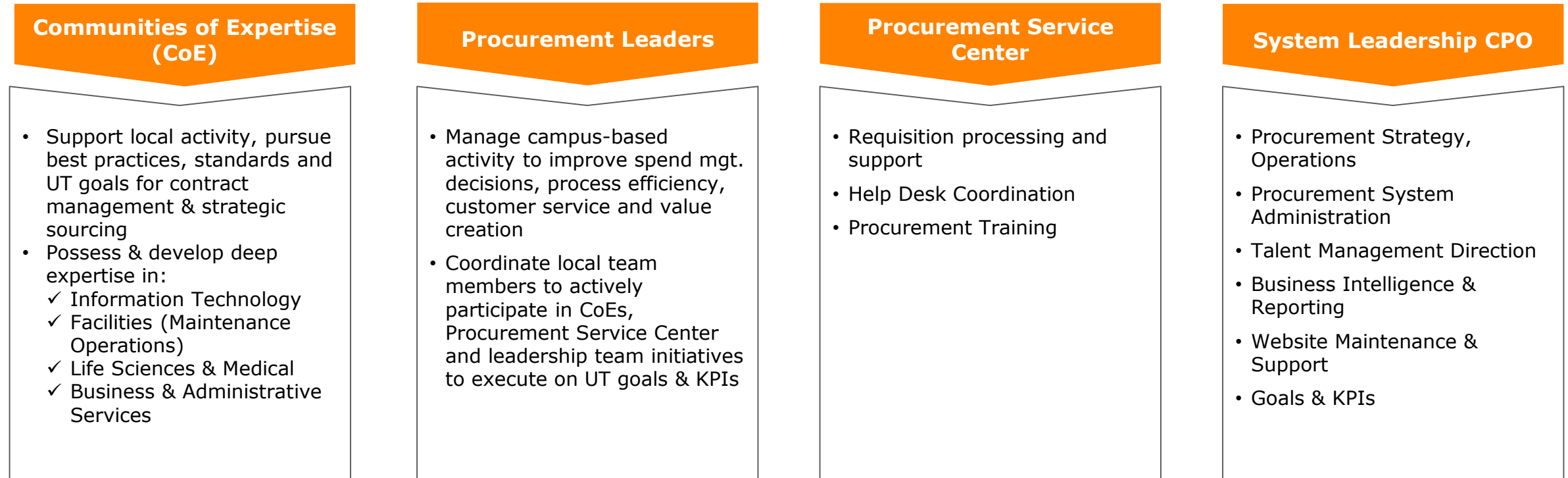
Wireframe Operating Model | **Procurement & Contracting**

A. Service Model

Service Model Components	Defined
Procurement Leaders	Campus based procurement leaders residing at UTSA/Knoxville Area, UTC, UTHSC & UTM directly accountable to the CBO and other key stakeholders for local goals. Maintain talent management responsibilities for campus-based staff. Active participants and leaders on system level teams responsible to improve University of Tennessee KPIs.
Communities of Expertise (CoE)	A combination of system level and campus/institute-based team members in the pursuit of best practices, standard methods and goal attainment in Contract Management & Strategic Sourcing organized in CoEs to pursue: <ul style="list-style-type: none"> • Information Technology; • Facilities (Maintenance Operations); • Life Sciences and Medical; and • Business & Administrative Services.
Procurement Service Center	A combination of system level and campus/institute-based team members in the pursuit of best practices, standard methods and goal attainment related to requisition management and customer service activities.
Procurement System Leadership	The Chief Procurement Officer (CPO) leads an organization to direct system strategy, policy development, standardized practices, spend management coordination, customer service excellence, strategic relationship management (suppliers, customers, stakeholders) and special program coordination supported by business intelligence to achieve defined goals & outcomes.

Wireframe Operating Model | Procurement & Contracting

A. Service Model



Wireframe Operating Model | Procurement & Contracting

B. Service Provision

Three Areas of Expertise Possessed by the Strategic Procurement Team

Contract Management

- Contract Strategy
- Contract Execution (Terms & Conditions, Risks, Negotiations)
- Contract Performance & Administration
- Renewal Management
- Contract Tools

Strategic Sourcing & Supplier Management

- **Strategic Sourcing** (RFP & Bid Documents, data analysis, business cases)
- **Strategic Suppliers** (Business Reviews, Scorecard, Share Data, Innovation)
- **Key Customers & Stakeholders** (Goals, efficiency, customer service, spend mgt.)

Category Management

- Category Analysis, Strategy Development and Execution Monitoring:
 - Information Technology
 - Facilities (Maintenance Operations)
 - Life Sciences & Medical
 - Business & Admin Services
 - Diversity Business Engagement

*The Strategic Procurement Team seeks best practices, standard procedures, and consistency across all locations. They contribute and develop expertise in the three functional areas listed above as well as the broad spend categories listed under Category Management. They enable and support the work of Procurement Leaders and pursue UT System goals and initiatives.

Wireframe Operating Model | **Procurement & Contracting**

C. Organizational Roles

Key Role	Entity	Description
Chief Procurement Officer	System Leadership	Drive institutional Procurement & Contracting strategy, planning and execution; manage system level resources; coordinate and monitor goal achievement for Procurement Leaders, Strategic Procurement Team, the Procurement Service Center and Procurement Support Team. Develop system talent management strategy and participate as appropriate in talent acquisition and performance management.
Strategic Procurement Lead	System Leadership	Develop and drive category, contract management, and strategic relationships planning and execution; manage contract compliance and performance; manage strategic supplier and customer relationships; coordinate with the Business Intelligence team as needed; provide direction to the Procurement Service Center on relevant activity; liaise with Procurement Leaders as needed. Supported by a team of system & campus-based resources.
Procurement Support Lead	System Leadership	Develop and drive procurement support strategy and execution; manage procurement technology and the Business Intelligence team; support procurement communication activities including website maintenance; provide direction to the small business program; liaise with Procurement Leaders on relevant issues. Supported by a team of system-based resources.
Procurement Service Center Lead	System Leadership	Develop and drive requisition management and transaction workload strategy and execution; seek consistent Buying Team responses to procurement-related inquiries and coordinate Help Desk administration. Responsible for customer service.

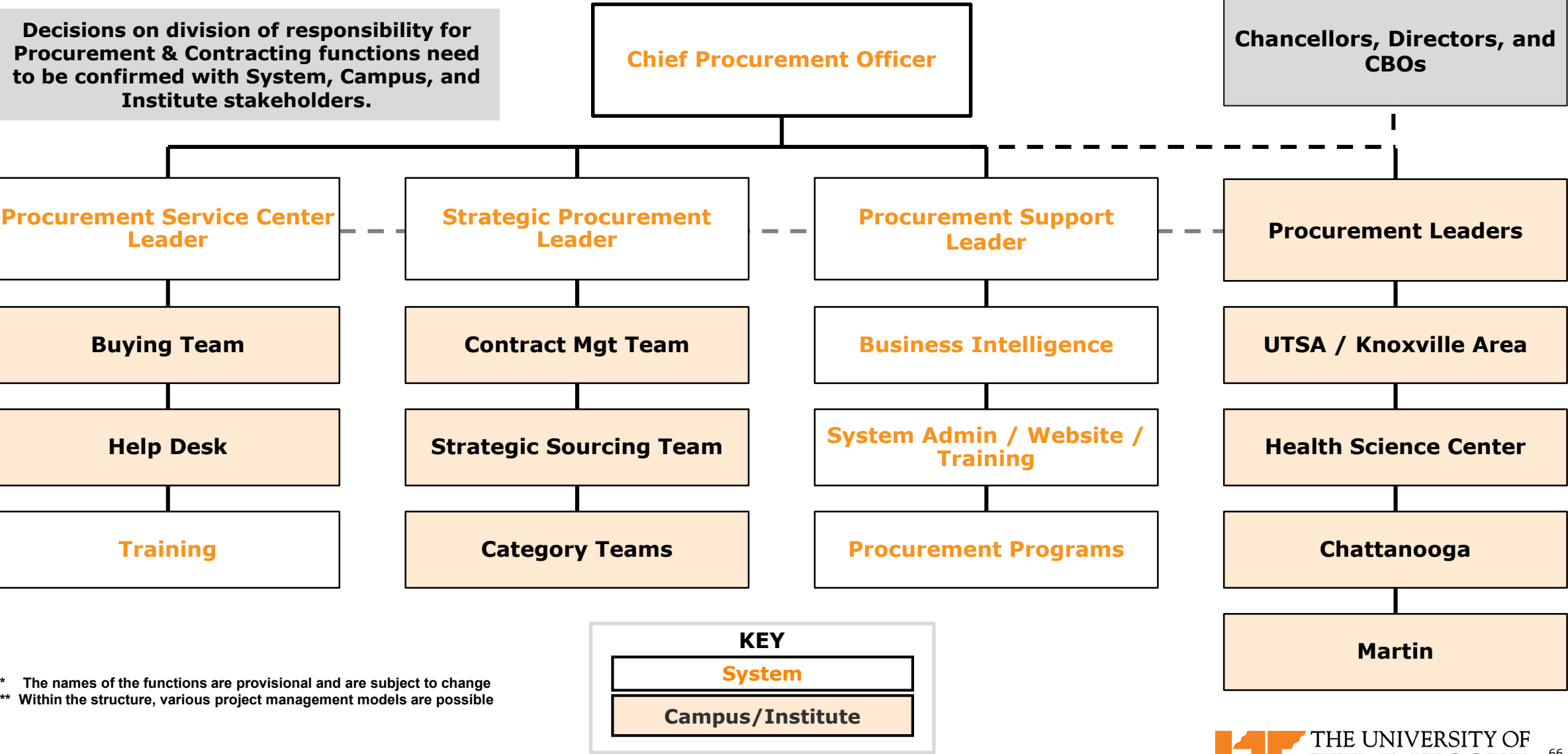
Wireframe Operating Model | Procurement & Contracting

C. Organizational Roles

Key Role	Entity	Description
Procurement Leaders	UTSA / Knoxville Area, UTHSC, UTC, UTM	Provides strategic and proactive procurement support to colleges and divisions across campus to accomplish transactional efficiency, customer service, spend management, and jointly determined goals.
Procurement Service Center Team	System & Campus / Institute	Provide requisition processing support; identify systemic problems needing resolution; provide excellent customer interactions; support customer education, training, and policy compliance. Coordinate Help Desk functionality and response.
Procurement Support Team	System & Campus / Institute	Support the CPO, Procurement Leaders, and all members of the Procurement Team with activities including system administration, website development and maintenance, small business program, business intelligence, and other procurement communication requirements.
Strategic Procurement Team	System & Campus / Institute	Manage all aspects of contract administration and management including strategy development and contract performance activities. Utilize contract management tools to support best practices including standardized terms and conditions, contract templates, repositories, etc. Coordinate with legal resources to properly assess risk. Team will provide category strategy, expertise and execution for UT selected areas such as Information Technology, Facilities (Maintenance & Operations), Life Sciences & Medical, Business & Administration Services, and other as needed.

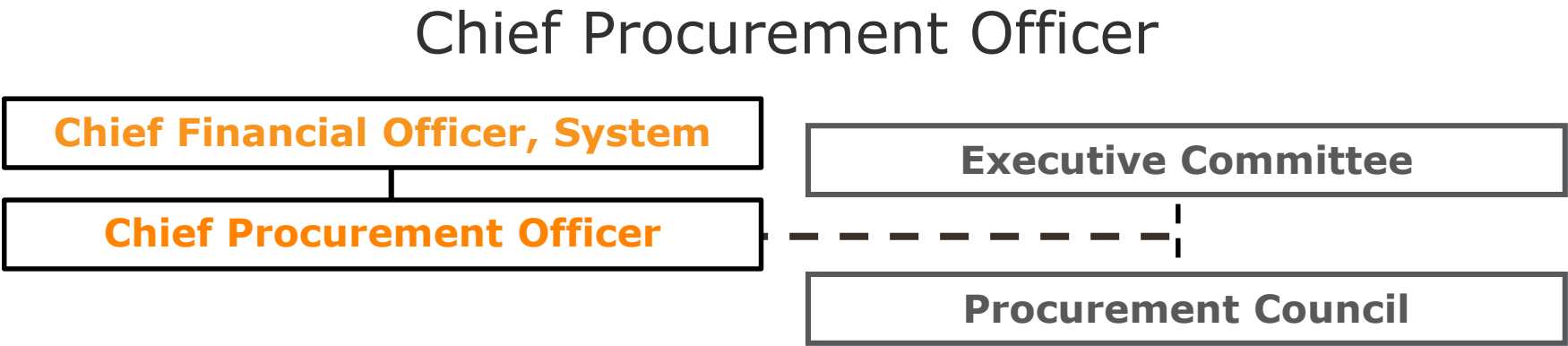
Wireframe Operating Model | Procurement & Contracting

D. Organizational Structure



Wireframe Operating Model | **Procurement & Contracting**

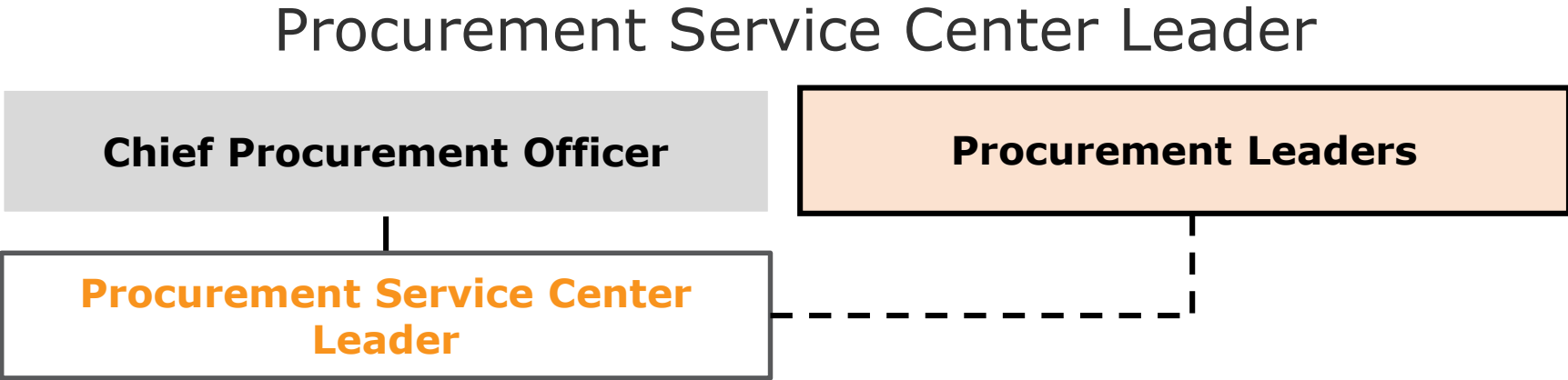
D. Organizational Structure



Position Feature	Details
Reporting	<ul style="list-style-type: none">▪ Direct: CFO▪ Indirect: Executive Committee▪ Advisory: Procurement Council
Geography	<ul style="list-style-type: none">▪ UTSA
Accountability	<ul style="list-style-type: none">▪ Governance Structure▪ Performance Metrics (Cost, Quality, Service, Process Efficiency, Innovation)▪ Strategy Development▪ Policy and Procedure Compliance▪ Talent Management

Wireframe Operating Model | **Procurement & Contracting**

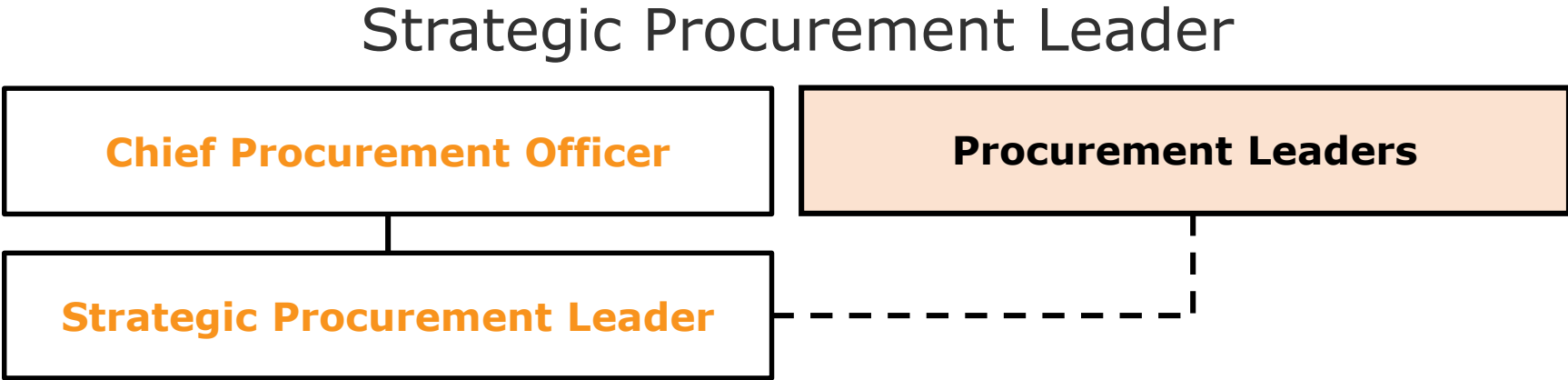
D. Organizational Structure



Position Feature	Details
Reporting	<ul style="list-style-type: none">▪ Direct: CPO▪ Indirect: Procurement Leaders
Geography	<ul style="list-style-type: none">▪ UTSA
Accountability	<ul style="list-style-type: none">▪ Governance Structure▪ Performance Metrics (Customer Service & Process Efficiency)▪ Systemic Problem Resolution▪ Help Desk Support▪ Pcard Analysis & Review

Wireframe Operating Model | **Procurement & Contracting**

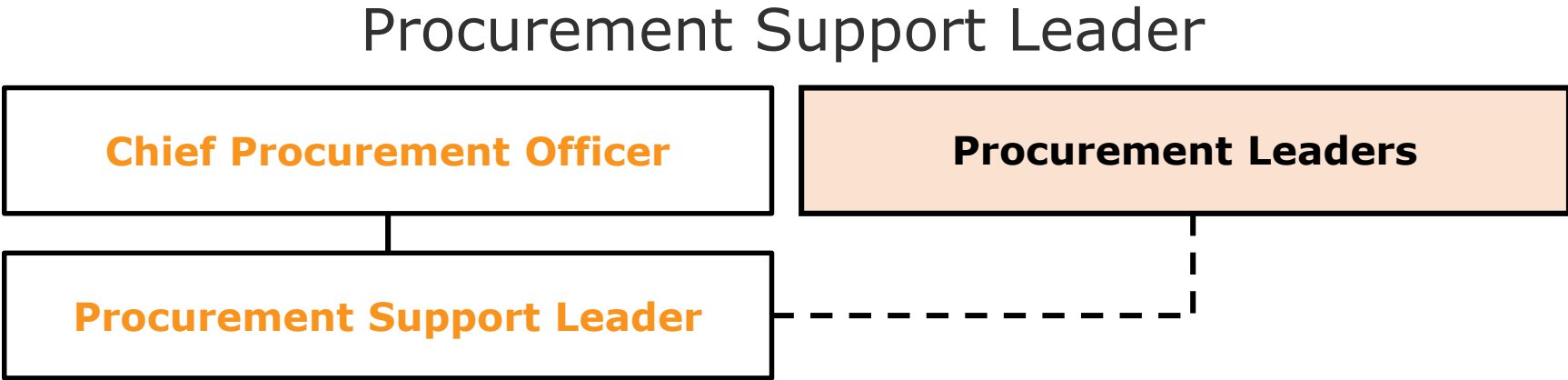
D. Organizational Structure



Position Feature	Details
Reporting	<ul style="list-style-type: none">▪ Direct: CPO▪ Indirect: Procurement Leaders
Geography	<ul style="list-style-type: none">▪ UTSA
Accountability	<ul style="list-style-type: none">▪ Governance Structure▪ Performance Metrics (Value Creation, Process Efficiency, Innovation)▪ Category Management▪ Contract Management▪ Strategic Sourcing

Wireframe Operating Model | **Procurement & Contracting**

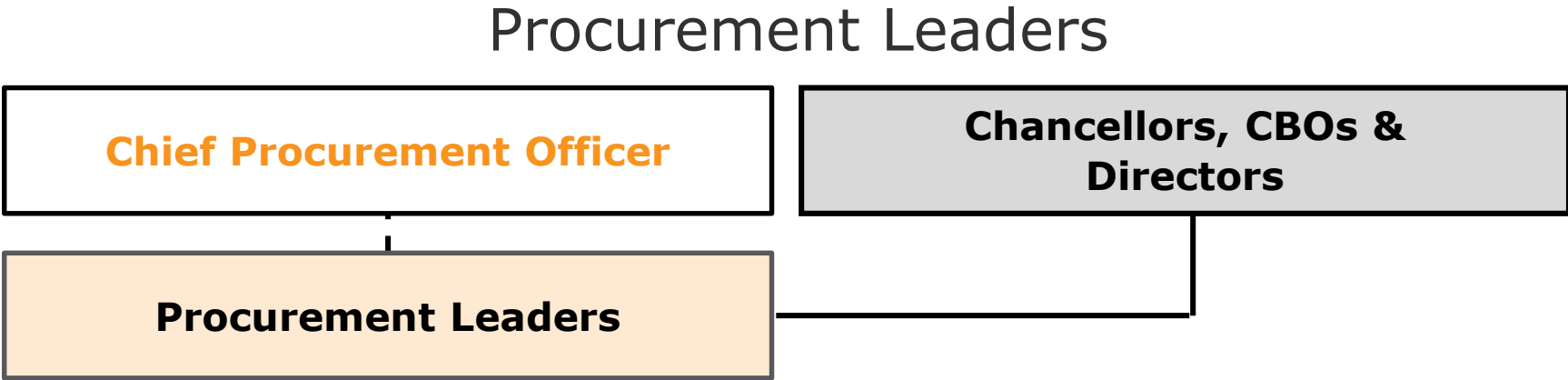
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Wireframe Operating Model | **Procurement & Contracting**

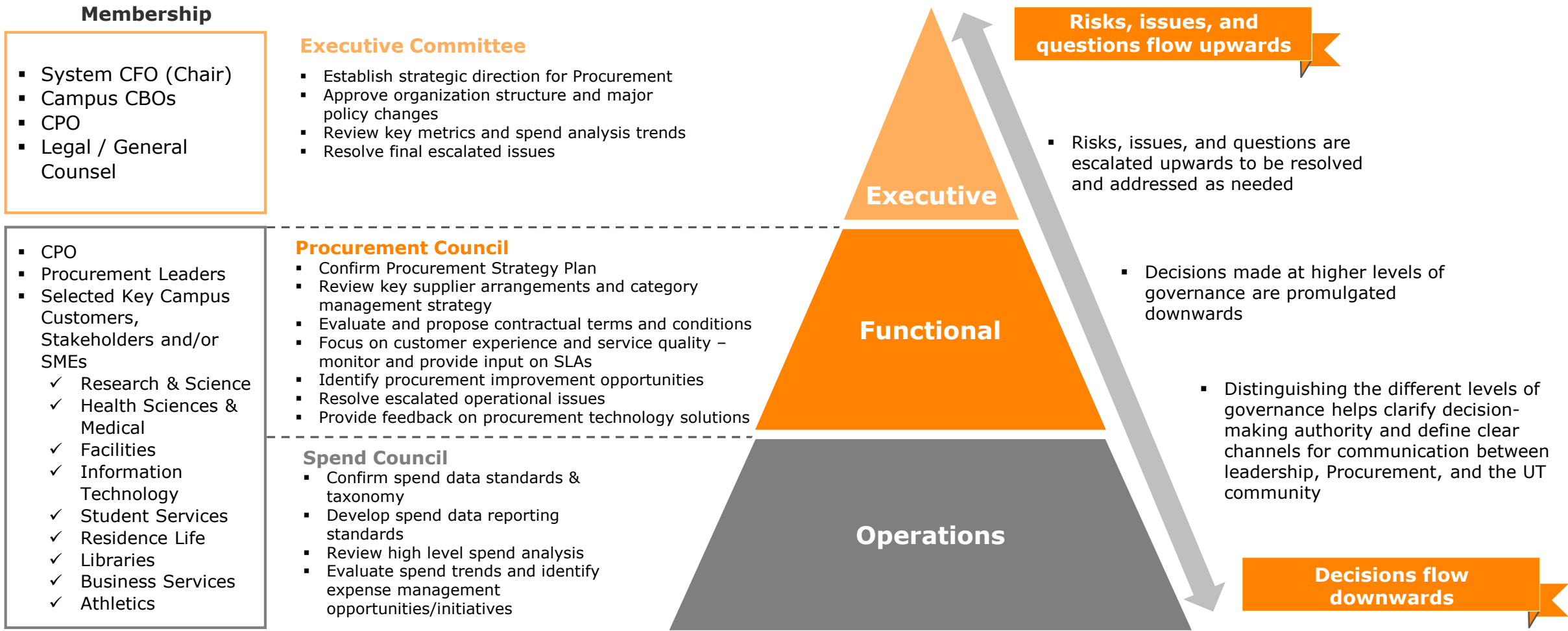
D. Organizational Structure



Position Feature	Details
Reporting	<ul style="list-style-type: none">▪ Direct: Chancellors, CBOs, & Directors▪ Indirect: CPO
Geography	<ul style="list-style-type: none">▪ UTSA / Knoxville Area, UTHSC, UTC, UTM
Accountability	<ul style="list-style-type: none">▪ Governance Structure▪ Performance Metrics (Cost, Quality, Service, Process Efficiency, Innovation)▪ Campus Requisition Management▪ Campus Contract Management▪ Campus Talent Management▪ System Coordination

Wireframe Operating Model | Procurement & Contracting

E. Governance Model



Wireframe Operating Model | Procurement & Contracting

F. Implementation Timeline

Month	1	2	3	4	5	6	7	8	9	10	11	12
Service Model Transformation Timeline												
Define System Scope of Services for Procurement												
Develop Job Description and Hire CPO												
Launch Governance Structure												
Define Procurement Goals & KPIs												
Establish Leads for the Strategic Procurement, Service Center and Support roles												
Draft Service Level Agreements												
Review Job Descriptions and Training Requirements for all Team Member roles												
Identify Procurement Leaders												
Identify roles for existing Team members (Strategic Procurement, Service Center, Support, Other)												
Initial Business Process Redesign & Policy Review												
Stand up the System Procurement Function												
Procurement Technology Roadmap Review Pre-planning												...and ongoing

Implementation Considerations & Tactics

Implementation Considerations

Cross-Functional Transformation Enablers

Employee and Financial Capacity

Given that UT staff and budgets are already stretched thin, available financial and staff capacity will determine initiatives' scopes and timelines. Capacity can be expanded through partnerships across the system.

Transparency

All initiatives would benefit from comprehensively informing UT system leaders and staff of rationale, timeline, and scope as early as possible. Institution-wide transformational project success requires transparency and buy-in from a diverse array of stakeholders.

Governance Structure

To achieve success, each transformation requires both executive sponsors and dedicated staff project managers. All initiatives should also have clear timelines and defined goals with regular progress meetings to ensure accountability.

Change Management

Changing models, processes, and organizational structures can generate significant work disruption and stakeholder apprehension. Recommendations will require significant change management and communication activities to successfully mitigate faculty, staff, and other stakeholder concerns and drive change.

Implementation Considerations

Tactical Next Steps

1

Socialize and refine operating models. Adapt document to become UT System endorsed operating models versus consultant recommendations

2

Develop sponsorship strategy to champion the operating model transformation and carry it forward at critical leadership levels

3

Stand-up project management structure that assigns ownership for transformation planning and implementation activities

4

Develop change management and communications plan for dissemination across the system

Appendix

Stakeholder Interview List

Name	Role	Date	Format
Blake Reagan	Procurement Director (Head of Procurement for UTK)	8/5/2019 8/14/2019	Call In-person
Chandra Alston	Associate Vice Chancellor, HR, UT Health Science Center	8/5/2019	Call
Dennis Gendron	Chief Information Officer, UT Chattanooga	8/7/2019	Call
Joel Reeves	Chief Information Officer, UT Knoxville	8/7/2019 8/20/2019	Call In-Person
Amy Belew	Chief Information Officer, UT Martin	8/9/2019	Call
Laure Pou	Assistant Vice Chancellor, HR, UT Chattanooga	8/9/2019	Call
Mary Lucal	Associate Vice Chancellor, HR, UT Knoxville	8/12/2019	Call
Tonja Johnson	Executive Vice President and Chief Operations Officer	8/13/2019	In-person
Les Mathews	Chief Information Officer, UT System	8/13/2019	In-person
Mark Paganelli	AVP Financial Administration	8/13/2019	In-person
Lori Donavant	Manager, Procurement Services, UT Martin	8/15/2019	Call
Tyler Forrest	Associate Vice Chancellor, Budget and Financial Affairs (Interim Procurement Services Director)	8/16/2019	Call
Chris Cimino	Chief Business Officer, UT Knoxville	8/16/2019	Call
Petra McPhearson	Chief Business Officer, UT Martin	8/16/2019	Call
Tony Ferrara	Chief Business Officer, UT Health Science Center	8/16/2019	Call

Name	Role	Date	Format
Dan Harder	Chief Information Officer, UT Health Science Center	8/19/2019	Call
Jonathan Lawshe	Director, Procurement Services, UT Health Science Center	8/19/2019	Call
William Rhodes	Board of Trustees	8/21/2019	Call
Tim Fawver	Chief Business Officer, UT Institute of Agriculture	8/21/2019	Call
Randy Boyd	President, University of Tennessee System	8/21/2019	In-person
Michael Washington	Director, Human Resources, UT Martin	8/22/2019	Call
Richard Brown	Chief Business Officer, UT Chattanooga	8/22/2019	Call
Angela Gibson	Executive Director, IT for UT Institute of Agriculture	8/27/2019	Call
Tomi Rogers	HR and Operations Manager, UT Institute of Public Service	8/27/2019	Call
Gail White	Chief Business Officer, Institute of Public Service	8/28/2019	Call
Scott Gordy	IT Manager for the Institute of Public Service	8/28/2019	Call
John Compton	Chair of the Board of Trustees	8/29/2019	Call
Doug Bohner	HR Director, UT Department of Agriculture	8/29/2019	Call
Amy Miles	Board of Trustees	9/16/2019	Call

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